



II INTERNATIONAL SPECIALIZED EXHIBITION
TRANSPORT & LOGISTICS
summary
7-10 october 2008

Football arena, 20/2 Pobediteley ave.



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COMPOSITION **of the Organizing Committee of the II International Specialized Exhibition** **Transport and logistics – 2008**

- Vladimir Sosnovsky – Minister of Transport and Communications (chairman of the organizing committee)
- Nikolai Vetkhovets – First Deputy of the Minister of Transport and Communications
(d/chairman of the organizing committee)
- Grigori Bondarev – Director of T&C Exhibition Company
- Guennadi Vyrko – Deputy Chairman of Minsk City Executive Committee
- Vladimir Goshin – First Deputy of the Chairman of the State Customs Committee
- Valentin Gurinovitch – Deputy Minister of Industry
- Vladimir Zherelo – Head of Belarussian Railroad
- Elena Ilyina – General Director of the Association of International Forwarders (BAME)
- Alexandr Soloshchev – General Director of the Association of International Automobile Carriers (BAMAP)
- Ivan Stepanenko – Deputy Minister of Trade
- Valeri Tolcachev – Rector of EI of the Trade-Union Organization of Belarus
«International Institute Of Labor and Social Relations»
- Andrei Tur – Deputy Minister of Economics

COMPOSITION **of the Program committee of the II Belarussian transport congress**

- Petr Nikitenko – Director of the Institute of Economics of NAS of Belarus, Chairman
- Ivan Shcherba – Deputy Minister of Transport and Communications, Deputy Chairman
- Ivan Stepanenko – Deputy Minister of Trade, Deputy Chairman
- Vladimir Goshin – First Deputy Chairman of SCC, Deputy Chairman
- Valeri Milenky – Deputy Director of BELRI of Transport “Transtekhnika”
- Ivan Elovoy – Chair Head of GU Belarussian University of Transport
- Vladimir Shubaderev – Chief Engineer of Belarusin Railways
- Elena Ilyina – General Director of Association BAME
- Ivan Mankevich – Deputy General Director of BAMAP
- Valeri Tolkachev – Rector of UO of Trade-Union Federation International Institute of Labor and Social Relations
- Fedor Romanyuk – Pro-rector of BSTU
- Vladimir Apanasovich – Director of the Institute of Business and Management of Technologies of BSU
- Serguei Enin – Deputy Director of T&C Exhibition Company
- Serguei Kuchinsky – Department Head of the Ministry of Transport and Communications
- Serguei Savitsky – Head of Department for Logistics and Coordination in commodity distribution
network of concern Belneftekhim
- Mikhail Kasko – Deputy General Director, Commercial Director of the Belarussian Potassium Company
for Logistics and Freight
- Alexandr Demidov – Deputy General Director, Commercial Director of the Belarussian Petroleum Company
- Yuri Korol – Acting General Director of Beltamozhservice RUE
- Guennadi Germanovich – Director of RI of Belcoopsojuz
- Roman Ivut – Head of Chair of BSTU
- Vladimir Bulavko – Department Head of the Institute of Economics of NAS of Belarus
- Olga Bulko – Sector Head of the Institute of Economics of NAS of Belarus
- Elena Zhivitskaya – Dean of the Engineering-Economic Faculty of BSUIR
- Victor Dravitsa – Director of SE Center of Identification Systems of NAS of Belarus

Transport and logistics – 2008

On October 7-10 in Minsk (Football arena, 20/2 Pobediteley ave.) the II International specialized exhibition “Transport and logistics” and the II Belarussian transport congress took place.

To hold the exhibition and congress, by the Order № 47p of the Prime-minister of the Republic of Belarus dated 7.04. 2008, the organizing committee headed by Vladimir Sosnovsky, Minister for Transport and Communications was set up. The exhibition and congress were prepared and held with participation of the Ministry of Transport and Communications, Ministry of Industry, Ministry of Trade, Ministry of Economics, STK, Belarussian Rail Road, Minsk City Executive Committee, NAS of Belarus, associations BAME, BAMAP, MITSO, Technics and communications (T & C) JSC, whose representatives were members of the Organizing committee.

The aim of the exhibition and congress – presentation of investment projects, comprehensive presentation of all kinds of up-to-date transport and logistics systems and related equipment, services in transportation of cargoes and passengers, storekeeping, transport information and maintenance systems.

Unlike its neighboring countries, before 2007 the branch of transport and logistics of Belarus didn't have suchlike specialized exhibitions, thus missing the chance of promoting the industry. The first exhibition “Transport and logistics” has considerably interested specialists. It was attended by enterprises from the Republic of Belarus, Lithuania, Latvia, Russia, Ukraine and Kazakhstan, with Lithuania and Latvia represented by national expositions.

The exhibition of the year 2008 was attended by more than 120 companies from the Republic of Belarus, Lithuania, Latvia, Russia, Ukraine, Poland, Bulgaria, Czech Republic, Sweden, and Italy. As compared to 2007, exhibition area increased by 70% and reached five thousand square meters. So noticeable increase is related primarily to keen interest, which manufacturers and dealers of freight, loading-unloading and warehousing machinery displayed towards representing their products on the football arena. For the first time in Belarus, expositions and samples of machinery of such well-known brands as SCANIA, IVECO, MAN, ROLFO, SCMITZ, CARGOBULL, BALCANCAR RECORDS, JUMGHENRICH, STILL, HIAB CRANES, MAZ, MWWT, KRAZ, MAZ-MAN, PAZ, GOLAZ, GOMEL ARZ, and others were displayed under one roof. Five companies have provided equipment for transport satellite navigation. Also displayed were customs services and terminals, loading-unloading, warehousing and terminals equipment, design, construction and maintenance of motor road network, insurance, leasing, crediting, science and education in the field of transport.

The organizers are certain that that the exhibition and congress will promote further development of transport infrastructure of Belarus, growth of transit transportation volume, strengthening image of Belarus as a transit country, and will help to make next step in integrating transport network of Belarus into the European transport system. Within the exhibition framework the II Belarussian Transport Congress took place. Plenary and panel sessions, round-table discussions on most pressing problems of transport industry development were held.

During four days the exhibition was attended by more than ten thousand visitors and plenary and panel sessions of the congress drew attention of over two thousand participants. The forum events were widely covered by representatives of Belarussian and foreign mass media.



Inauguration of the II International specialized exhibition Transport and logistics – 2008



The inauguration of the exhibition was attended by Vladimir Sosnovsky, Minister of Transport and Communications of the Republic of Belarus, Chairman of the Exhibition Organizing Committee, other members of the Organizing Committee, Anatoly Pavlovich, Chairman of the Standing Commission of the Chamber of Representatives of the National Assembly of the Republic of Belarus, and other officials.

The complimentary speech was delivered by Vladimir Sosnovsky, Minister of Transport and Communications. The Minister stressed great contribution the national transport-logistical system makes to gross domestic product and growth of export potential of the country. With a view to promote investment and stimulate innovative development of the industry, strengthen international cooperation, Ministry of Transports and Communications has initiated holding annual International specialized exhibition Transport and logistics, and Belarussian transport congress in the Republic of Belarus. Minister of Transport and Communications has pointed out, that International specialized exhibition and Belarussian transport congress will greatly contribute to solution of issues the industry faces, and provide further development of the transport infrastructure of the Republic of Belarus.

Then the floor was given to Anatoly Pavlovich, Chairman of Standing Commission of the Chamber of Representatives of the National Assembly of the Republic of Belarus. He pointed out that this year the exhibition was attended by many countries of CIS and Europe, which was certainly encouraging. Anatoly Pavlovich wished participants and visitors of the exhibition successful and fruitful contacts and contracts.

The honorary right to open the exhibition was granted to Vladimir Sosnovsky, Minister of Transport and Communications, and Anatoly Pavlovich, Chairman of the Standing Commission of the National Assembly of the Republic of Belarus.



Round of the Exhibition by Members of the Governmental Delegation and Honorary Guests of the Exhibition

Upon completion of the solemn opening ceremony, guests of honor attended major stands of the Exhibition Transport and Logistics – 2008. By the stand of Ministry of Transport and Communications of the Republic of Belarus discussion about the state of transport infrastructure of the country, current and future programs of the industry development, as well as their efficiency took place. Here, principal kinds of transport are displayed: automobile, railroad, water and air.

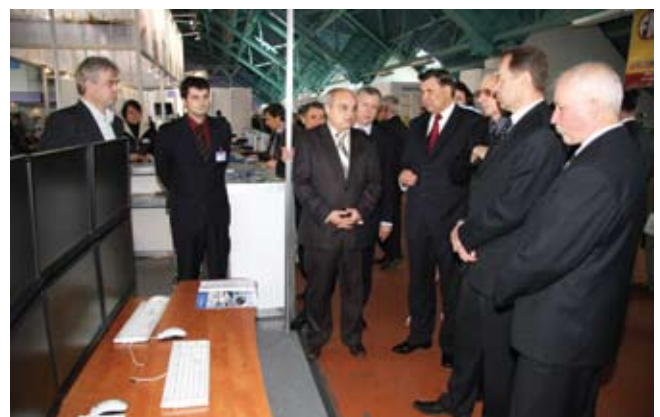
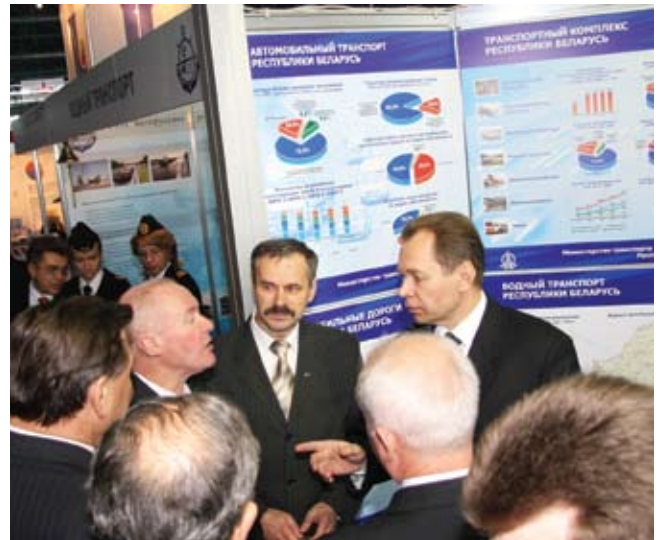
The Association of auto carriers of Lithuania Linava at the exhibition Transport and Logistics was represented by Petrikonis Kyastusis, who informed the officials of the exposition, displayed at the exhibition.

At the stand of company Belintertrans, official forwarder of the Belarussian railroad, Director Eugene Rogachev reported about company achievements: expansion of services range, cooperation with foreign companies. Belintertrans is operator of container trains Viking and Mongolian vector.

Stand of the Belarussian railroad, displayed dispatch equipment, providing safe and efficient functioning of the main line.

At the common stand of Klaipeda port and port companies there was discourse about aims and purposes of companies represented on the Belarussian market, prospects of mutually beneficial cooperation.

Serguei Levteev, General Director of the company IBA, has demonstrated new developments of the company: payment-reference terminals for transport industry, system for control of resources of the nation-wide transport system.





Rusavtoprom Ltd. demonstrates at the exhibition its new developments: PAZ 3204, 3237, Andare 1000. Products were presented Igor Mingazov, director of the company.

At the stand of MAZ-MAN JSC exhibition visitors were presented with truck tractor MAZ-MAN 640268.

Guests of the exhibition also attended the national stand of the Latvian Republic, Natalia Vorontsova, an official representative answered questions of all those interested.

Then the delegation attended stand of Association BAMAP, where principal directions of the organization operations were demonstrated.

Vladimir Sosnovsky, Minister of Transport and Communications answered questions of reporters. He pointed out, in particular, that exhibition Transport and Logistics is an attempt to generalize transport and logistics knowledge and assess actual level this industry is at in Belarus.



Presentation of exhibition participants

The stand of the Ministry of Transport and Communications principal activities is represented. Thus, the Ministry performs governing and control functions in the field of automobile, sea, local water, railroad, city electrical and underground transport, civil aviation and use of part of air space of the Republic of Belarus.

Belarusian railroad has presented at the exhibition Transport and Logistics – 2008 the exposition of the official forwarder of the main line – state enterprise Belintertrans, as well as Brest Electromechanical Works, Minsk and Gomel Railroad Car Repair Plants.

Samples of own scientific and technical developments made by departmental laboratory of the railroad car facilities – test bench for ultrasound testing of railroad car wheels testing and weight measuring device hump device UVG-15 for evaluation of rolling stock weight load the rail were demonstrated. Specialists of the design and engineering center of the railroad has displayed the automatic system Neimen, which allows to automate control and monitoring objects in any branch of the national economy. This technology is the basis for successful development of the transportation control center.

The stand shows automatic tracking system Boug, and updated technology of information between stations of linear district SAPOD.



In the course of the exhibition the association Belarusian railroad and Lithuanian railroad JSC signed agreement on cooperation in the field of international railroad transportation. The document was signed by heads of railroad administrations of two countries – Vladimir Zherelo and Stasis Daylidka. The signing ceremony was also attended by Cheslovas Shykhshnyalis, vice-Minister of Transport of Lithuania, who had arrived to Minsk to take part in the II Belarusian Transport-Logistics Forum. Conclusion of the agreement should promote raising level of trains movement safety, expedite handing over of cargoes and railroad cars across border crossings, reduce operational losses and number of not accepted and returned back railroad cars.



The largest local automobile manufacturer Minsk Automobile Works displays at the exhibition Transport and Logistics truck tractor MAZ 544A9 and half-trailer 975830.

Minsk Automobile Works is one of the oldest and largest motor works on the CIS territory. The major share of the works' produce are heavy trucks; the plant also manufactures trailers, special machinery and buses.

The works is well-known in CIS countries and throughout the world. During the last years the works has mastered production of six families of heavy trucks. MAZ trucks are delivered to more than fifty countries of the world; and assembly enterprises are operational in Lithuania, Egypt, Iran, Vietnam. Presently, MAZ works is bringing its production capacity to manufacture of trucks complying with requirements of Euro 2, Euro 3 and Euro 4 standards. Up to the present time Minsk Automobile Works is the only manufacturer in the world, which produces not only trucks, but also trailing machinery. It allows to offer the market fully unified trucks, trailers and half-trailers.

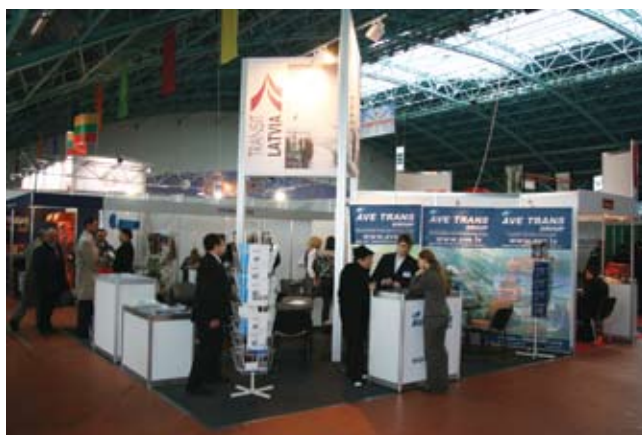
During the last years, MAZ works, besides traditional heavy-duty trucks, mastered production of medium tonnage low-frame trucks and a wide range of inter-city, commuter and long-distance buses. The first trolley-buses MAZ gave been successfully tested and purchased by the city of Minsk.

Minsk Automobile Works is the leader among manufacturers of heavy trucks in CIS. In February 2006 unique air-field bus MAZ 171 was produced. It is specially designed



for transportation of passengers at airports. In 2007 MAZ 171 bus was awarded the title "The best bus of the year in Russia" at the contest arranged by the editorial board of the Commercial transport magazine.

On the stand of the Latvian Republic the largest Latvian ports, Latvian railroad, logistic companies, carrier companies and customs terminals are presented. Out of three Baltic states Latvia has the longest coast line. Availing of this opportunity, the country is developing relative services and warehousing. Number of logistic service providers is on the rise. Latvian banks are ready to extend cooperation with Belarus.



Lithuanian national association of motor carriers LINAVAL represents interests of Lithuanian carriers on the international and local markets. The association was established on October 4, 1991 at the initiative of 84 auto transport enterprises with a view to adapt carriers to market conditions, increased volume of trade and higher mobility of passengers between East and West.

The daughter enterprise of LINAVAL – Linavos servisas JSC is called upon to improve technical support of association members' motor transport. Linavos servisas JSC provides wide range of various commodities needed by automobile carriers and is an official representative of such brands as PIRELLI, VARTA, BERGA, BICMA and others.

Joint venture International business alliance (IBA) has displayed at the Transport and Logistics exhibition its solutions in comprehensive automation of business processes for enterprises of transport industry and logistics.

Since its very inception IBA company has realized more than a dozen of major projects for railroads of the Republic of Belarus and CIS countries in updating IT-infrastructure, automation of business processes and specific production activity. Solutions of the company based on the IBM-platform are used on Belarussian, Turkmenistan and Uzbekistan railroads.

Long-standing partners, IBA and Belarussian Railroad, have presented their developments on the common stand of the exhibition. Serguei Levteev, General Director of IBA,



marked: "We are long-standing partners with the Belarussian Railroad and hope to maintain these relations. Participation of our company in the Transport and Logistics exhibition is just another evidence of potent and fruitful cooperation of our enterprises".

Stand of IBA company comprises several topical zones. In each of them specialists demonstrate unique possibilities of software products being offered and give consultations on comprehensive targeted implementation of company developments.

Visitors of the exhibition could get acquainted with produce of RUE Minsk Works of Wheeled Trucks not coming inside the Football arena, as exposition of the company – three four axle trucks (MZKT 65157, MZKT 7301 and MZKT 74295) with wheel arrangement 8 x 8.

Today RUE MZKT is the largest enterprise specializing in manufacture of road and cross-country motor vehicles of large load capacity and trailing machinery for them, as well as special chassis for installation of most diverse equipment for enterprises and transport organizations in civil engineering and petroleum and gas complexes.

Foreign enterprise M&M Militzer & Munch provides high-quality service in the field of logistics and cargo transportation by all kinds of transport, and is the largest international holding unifying branches in 36 countries of the world with over 2300 professionals employed.

M & M Militzer & Munch is a full member of Belarussian associations of international automobile carriers and international forwarders since their very inception. Major fields of the company operations are organization of freight by motor vehicles across countries in Europe, Scandinavia, Baltic states and CIS, transportation of various cargoes having standard parameters, as well as hazardous and valuable cargoes, large dimension and heavy cargoes. On top of that the enterprise is rendering full set of customs services under the customs agent license, arranges freight by sea via ports of Hamburg, Riga, Klaipeda, Saint-Petersburg, Odessa and others, organizes air freights with full range of services in cargoes handling and transportation.



RUE Beltamozhservice – is one of the largest operator on the customs services market in Belarus, offering most complete range of services in this field. The enterprise offices operate at all major motor road frontier check-points, 55 points of customs clearance. Twelve customs terminals across the whole territory of the Republic of Belarus render full spectrum of customs agent and transport forwarding services.

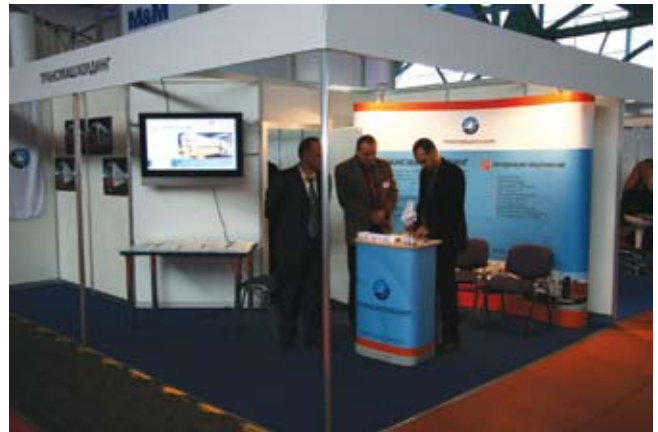
RUE Beltamozhservice is providing advance notification of customs authorities both in Belarus and CIS countries of goods being imported, is the guarantor of customs of customs payments, carries out international freight of goods and their follow up. Besides, the enterprise has been granted status of Fair member of the foreign economic activity.

One of the activities is development, realization and maintenance of specialized software products. The enterprise takes active part in the project “Electronic declaration”. RUE Beltamozhservice annually fulfills obligations under more than 700000 agreements in an expert and reliable manner.

Transmashholding JSC is one of the largest in Russia company in the field of transport machine building, and the world leader of the railroad machine building. The holding comprises fourteen enterprises, and among them are Novocherkassk electric locomotive building works, Bryansk machine building works, Tver railroad car building works, Metrovagonmash, Transconverter (joint venture with company Siemens AG), and others.

Enterprises of the holding produce all types of locomotives, locomotive traction passenger railroad cars, railroad cars for electric and diesel trains, subway, cargo railroad cars, diesels and diesel-generators, railroad car casting. The holding renders service in repair of locomotive traction passenger railroad cars and motor-railroad car rolling stock.

Representation office of Transmashholding JSC in the Republic of Belarus delivers railroad cars and railroad machinery for needs of the Belarussian railroad.



At the Transport and Logistics exhibition at the common stand of Klaipeda port and port companies one could get familiar with activity and services of Lithuanian port and transport operators. Totally representatives of 13 enterprises have arrived to Minsk to take part in the exhibition: management of Klaipeda state port, 5 stevedore companies, 6 carrier-forwarding companies, Lithuanian railroad.

Management of Klaipeda state sea port – state-owned enterprise, responsible for functioning and development of Klaipeda port, principal transport-logistic junction of Lithuania. Non-freezing Klaipeda port is distinguished for its uniqueness, as practically all kinds of cargoes are handled here. Total annual port handling capacity is 45 million tons. Twenty five terminals can receive vessels with up to 13.5 m draught.



Thanks to its advantageous geographical position, the port is connected to major transport and trade centers of Europe and Scandinavia through the most extensive network of shipping lines. Inter-modular freight is dynamically developing: (express train Viking is running on the route Klaipeda-Minsk-Odessa (in 2007 41.4 thou tons TEU, or +71% was handled), being the bridge between Baltic and Black sea coasts.

The port uses most up-to-date technologies and provides the highest quality of service for port clients. Accounting for the importance attached to cooperation between Klaipeda port with Belarus, its freight potential, and transit potential in freight of third countries' cargoes, in 2002 the Management of the Klaipeda port established its representation office in Minsk.

Klaipeda Stevedore Company JSC (KLASCO) is the largest and universal stevedore company operating in Klaipeda port. KLASCO is operator of 5 terminals: general cargoes, loose mineral fertilizers, liquid fertilizers, grain transshipment, Po-Po terminal. Except services in transshipment and warehousing at these terminals, the company also offers services in logistics, tugboat, passengers' transportation by ferries of operators DEDS LISCO and ScandLines. In 2007 the company handled record-high amount of cargo – almost 9.6 mln. tons. The company has its representation office in Belarus.

Klaipeda Nafta JSC renders services in pipping petroleum and petroleum products (residual oil, diesel fuel, gasoline, aviation fuel, etc.) from railroad cisterns into tankers. Terminals can receive tankers having displacement up to 100 thou tons. The company owns 30 reservoirs of various size and with aggregate capacity 405 thou cubic meters. Within one year Klaipeda nafta cal load up to 9 mln. tons of petroleum and petroleum products

Since 2005 Klaipeda container terminal owns container terminal, Po-Po and general cargo terminal. Container terminal of the company is the leader in Baltic states in containers' handling (350 thou TEU a year). The terminal cooperates with all major shipping lines which freight containers via Klaipeda port. Po-Po and general cargo terminal handles ferries of Danish company DEDS, is engaged in handling various general cargoes (metal scrap, timber, cellulose, metals, paper, fertilizers, etc.). Klaipeda container terminal is the port operator of combined transport train Viking, effecting freight on the route Klaipeda-Minsk-Odessa/Ilyichyovsk.

Company of Vessel Cargo Operations JSC Klaipedos Smyalte specializes in transshipment and warehousing of frozen food-staffs (meat, fish, sea products, etc.) and general cargo. Services of customs warehousing are also rendered. In 2008 the company is planning to reach freight turnover of 2.3 mln tons (in 2007 1.7 mln tons were transshipped).

Port complex Loose Cargo JSC consists of warehouse premises with total capacity up to 100 thou tons, two junctions of railroad cars unloading (4 and 2 cars each), two load-

ing machines (with capacity of 800 tons/hour and 1500 tons/hour), own railroad junction (with 70 railroad cars capacity), one quay (11.5 m deep close to cordon).

Vakaru krova CJSC carries out loading/unloading operations, handles vessels coming to port (reloads cargoes from different transport vehicles (and visa versa) on the port territory. Established in 2003, the company reloads and stores steel scrap, metal, loose, general and other cargoes, By number of employees (about 60), Vakaru krova is a small company, and hence can promptly respond to all needs and requests of clients.

Also on the stand several forwarders are represented. Among them is Baltic Shipping, leader in the field of freight-forwarding of cargoes and agency of ships in Baltic states. Main cargoes being handled by the company: metals and metal scrap, ferric alloys, food-staffs, frozen food-staffs, grain, fodder, sugar, container goods, tanker cargoes. The company has stable contractual relations with leading organizations throughout the world, which allow to perform comprehensive freight-forwarding services on the territory of Baltic states, CIS, Europe and Asia. The company has representation offices in Russia, Belarus and Ukraine.

Arius CJSC is one of the largest and dynamically developing enterprises in Lithuania in freight and forwarding cargoes, pioneer and leader in transportation of container cargo (volume of container cargoes, transported by the company in 2007, amounted to 24500 TEU). The company has representation offices in Kaunas, Klaipeda and Vilnius, as well as subsidiary enterprises in Moscow, Minsk and Riga. Major directions of the company activities are cargo freight by sea, by land, air freight, other services (agency of ships, mediation in cargo insurance, customs mediation, lease and sale of containers, etc.). Since 2007 the company has its representation office in Minsk.

Sea Agency JSC Limarco is incorporated in the holding of companies Limarco Group and performs freight and forwarding services for all kinds of containers cargoes according to principle "from door to door", loading cargo in containers and unloading it in railroad transportation, freight and



forward services of large-size and heavy cargoes, etc. The company has accumulated great experience in arranging sea freight of containers. The sea agency JSC is an agent of two container lines: K-line and Team Lines. The company also has its representation office in Minsk.

Baltys Grupe is a company delivering cargo by sea, railroad, motor vehicles from consignor to consignee by most advantageous route and with least expenses. The distinguishing feature of the company is that it represents ocean container line OOCL (China). The company provides containers to be loaded by a consignor in China (as well as other countries), and delivers them to a consignee in any point of the world.

One more forwarder, represented on the stand of Klaipėda port, is BPA CJSC (Baltic Port Agency). It is a dynamically developing company managed to show itself to advantage. BPA provides the following set of services: cargo forwarding, delivery of cargo "from door to door", ships' agency, logistics, customs follow-up. Logistic chains covering regions of the whole world, provide possibility to render customers comprehensive range of freight-forwarding services.

Railroad transport of Lithuania is represented at the exhibition by Lithuanian railroad JSC, the largest transport enterprise of the country. Lithuanian railroad JSC handles more than 44 percent of cargo transported across Lithuania. It is exceptionally high figure as against other EU countries, in which cargo railroad freight hardly reach ten percent. International freight amounts to 3/4 of all cargoes transported by railroads of Lithuania.

The year of 2007 became for Lithuanian railroad operators the most profitable during the whole history of independent activities. Lithuanian railroad JSC has transported 53.5 million tons of cargoes.

Being at cross-roads of East-West and North-South, railroads of Lithuania are natural connecting link in providing continuous transit of cargoes to/from CIS countries and Asia to Western Europe.

Company Rusavtoprom displays at the exhibition buses PAZ 3204, a small bus with engine displacement of 4.5 l. The model is one of the latest developments. Also displayed is even smaller bus PAZ 3237. It has one very important fea-

ture – folding platform in the door opening, serving for admitting inside disabled people on wheelchairs.

Rusavtoprom Ltd. presents also bus Andare-1000. This a large class model from manufacturer of Marcopolo, designed on the basis of chassis from Scania. Andare-1000 is highly competitive with world manufacturers both in Russia and abroad.



Official distributor of JUNGHEINRICH in the Republic of Belarus, company Evropodyom presents wide range of loaders and racks. At the company stand one could try manual hydraulic cart AM 2200, electrical quill cart with platform for operator ERE 120, and front-driven three-wheeled loader EFG 213-220. Major customers of company Evropodyom are Belarussian metallurgical works, Atlant CJSC, Oriflame and Beilita-Vitex.

Kryukovsky Railroad Car Building Works is one of the largest manufacturers of transport vehicles in Ukraine. The works specializes in production of railroad rolling stock. Founded in 1874 as railroad car repair workshop, the enterprise now unifies three machine-building plants. Today production program includes development and manufacture of a wide range of trunk-line cargo and passenger railroad cars, spare parts, carts and wheel pairs under local and international standards, subway cars, floor and tunnel escalators, spare parts for subway cars, road building machinery, production of cutting and measurement tools, etc. Today produce of the works is exported to more than 20 countries in the world.



Specialization of freight-logistic company Fabeas are multi-modular transportation throughout the world, consulting in foreign economic activity. Principal spheres of activity are organization of cargo delivery involving sea transport, organization of combined deliveries of any batches of cargo by sea transport from South-East Asian countries (China, Vietnam, Thailand, South Korea, Singapore, Malaysia, Indonesia), North and South America via ports of Baltic and Black seas, consolidation, organization of customs and documents registration of cargo exported from South-East Asian countries,



North and South America, organization of stevedore services and processing transit cargoes in Baltic sea ports (Riga, Klaipeda, Tallinn, Saint-Petersburg, Gdansk), and Black sea ports (Odessa, Novorossiysk), organization of land delivery of containers by motor vehicles and railroad, from Baltic and Black sea ports to end users, elaboration and organization of optimal multi-modular cargo delivery using sea, road, railroad and air transport.

International group of freight-logistic companies Asstra renders services in transportation of all kinds of cargoes among countries of CIS, Baltic region, Western, Central and Eastern Europe by motor, railroad, and air transport, and carries out global combined transits of container and general cargoes.

At the exhibition Transport and Logistics company Asstra Associated Traffic AG provided comprehensive set of services in cargoes delivery, as well as new service – electronic notification of goods import on the territory of EU. Customs bureaus of the group of companies Asstra in Koroshchin and Kuznitsa already render such service for cargoes imported to EU via check-points Dorohusk, Koroshchin, Bobrovniki and Kuznitsa, as well as sea port in Gdynia.



Bank VTB (Belarus) is a universal credit-financial establishment that occupies strong positions in the banking sector of the country. As of today, the authorized capital and own capital of the bank amount to 40.2 and 185 billion Belarusian roubles, correspondingly. Bank VTB, Belarus, is among ten largest banks in the Republic of Belarus, and is ranking the 9th according to the amount of the authorized fund.

Belintertrans RUE is a full member of Belarussian association of forwarders (BAME), and an associated member of the World federation of international associations of forwarders (FIATA).



Main services of the company are: organization of the cargo transit process by any kind of transport, coordination of the chart (route, sequence) of cargo delivery using several types of transport in mixed transportation; consolidation and de-consolidation of cargoes dispatch, submission of cargo and accompanying documents to customs authorities (declaring); payment of duties, excises and other expenses, pertaining to freight-forwarding services being rendered; settlements with participants of freight-forwarding activity, consultations on the issues of cargo transit organization, rendering informational services related to cargo transportation, organization of services in border and transport veterinary control, services related to cargo loading/unloading, cargo insurance, organization of cargo follow-up in the course of cargo transportation by several kinds of transport during mixed transit, participation in drawing up transit, cargo covering and other documents, necessary in cargo transportation, cargo delivery on the international level using 20- and



40-foot containers; organization of cargoes transit in specialized trains Viking (Klaipeda-Kolyadichi-Odessa) and Mongolian vector (Germany – China), other services pertaining to cargo transportation.

JV MAZ-MAN CJSC- is manufacturer of modern heavy trucks of European class for regional and international transportation. Production capacity of the works are designed for manufacture of up to 2000 trucks a year. Automobiles MAZ-MAN represent on the market qualitatively new level of



machinery produced in the Republic of Belarus. They comply with all existing and prospective requirements of European regulations and directives, including EEC regulations of standard Euro-3, that governs exhaust and noise level. The company has demonstrated at the exhibition two models: MAZ-MAN 640268 and MAN TGX 18.400 LLS-U.

At the exhibition Transport and Logistics dealer of company KrAZ Belkraz Alc. has presented model KrAZ 65055-054. The truck was placed with its body in lifted position, thus attracting great attention of visitors. Trucks are easy and cheap to maintain. Design of machines showed itself to advantage in severe operation conditions. As of late in high demand is timber truck KrAZ 62372 and its modifications, as well as model KrAZ 6233 M6.



Insurance company B&B Insurance Co introduced exhibition visitors to insurance services both for legal entities and physical persons. Much wider spectrum of insurance services in relation to the exhibition topic was presented to legal entities. This includes transport insurance, insurance of carrier liability, cargo insurance and medical insurance for those going abroad.



Company BelSKS Service displayed produce of Spanish concern MIKOLUX, one of world leaders in production of rack structures. The company stand accommodated frontal, in-depth and gravitation palette racks, racks PUSH-BACK, console racks, racks for piece-goods, shelf structures – all kinds of system for storage of any cargoes.

Besides, company BelSKS presents warehouse containers and boxes for storage and transportation of various cargoes, as well as mechanisms for pulling pallets out, device for marking warehouse zones, magnetic labels and pallet stacking containers.







Task is a full member of the Belarussian bureau for transport insurance, making mandatory insurance of civil liability of transport vehicles' owners on the territory of the Republic of Belarus and realizing Belarussian certificate Green card. Company Task carries out the following types of activities: accident insurance, insurance of those going abroad, insurance of personal property and buildings of citizens, insurance of property of legal entities and physical persons, autocasko, insurance against entrepreneur risks, cargoes insurance (CARGO), insurance of civil liability of carrier and forwarder, insurance of professional responsibility, insurance against construction-erection risks.

During fifteen years of operation on the insurance market company Task has firmly secured its ranking within five leading insurance companies in Belarus, opened nine branches in major cities of Belarus, introduced more than twenty five kinds of insurance. Shareholders of Task are state-owned enterprises, like Belarussian railroad and Belpromstroybank JSC.

Company Fagihi-M has displayed wide range of professional manual, hydraulic and pneumatic tools from leading world manufacturers: FORCE, KING TONI, APELAS, SUMAKE, garage equipment Big Red, Ever Eternal, compressors, welding and start-charging equipment from Italian companies.



UE Fagihi-M is an official representative of of trade mark FORCE in the Republic of Belarus. FORCE offers wide range of professional manual tools, tool kits, furniture, pneumatic tools, sets of end face heads, etc.

Stand of company Fagihi-M shows pneumatic tools from company Sumake, distinguished for high quality, reasonable price, simplicity in handling and attractive design. Besides, exhibition visitors could get familiar with professional manual tools with trade mark Apelas, represented by auto metalwork and metalwork-assembly kits housed in brief-cases..



Mari Ltd. is dealer of company IVECO – large international corporation being part of production group FIAT. On the stand of Mari Ltd. one could see a promo of the test-drive of the newest cross-country model IVECO MASSIV, which is to appear soon with Belarussian dealers as well.

Still, principal products that are delivered on the Belarussian market are truck tractors and trucks. Straight now Belarussian customers can order updated IVECO STRALIS, equipped with a new system of selective catalytic restoration (SCR). This technology allows to achieve high technological standards Euro 4 and Euro 5 within medium and heavy range of commercial machinery.

Since 2006 Mari Ltd. is engaged in sales of construction machinery New Holland. Being an official dealer of large world manufacturers, having at its disposal modern office, own repair premises, skilled personnel and spare parts' warehouse, company Mari offers its customers comprehensive services in purchasing and maintenance of road construction machinery New Holland and trucks IVECO.

RUE Gomel Autorepair Works demonstrates its first pilot sample of truck 3301 Radzimich. The machine is equipped with diesel power unit MMZ D-245.30E2, having 4.7 l displacement (156 h.p.). The enterprise has also mastered production of buses.

II Belarussian transport congress

Plenary session

On October 8, 2008, in the Small Hall of the Palace of the Republic, grand opening of the II Belarussian Transport Congress took place. Vladimir Sosnovsky, Minister of Transport and Communications of the Republic of Belarus, Chairman of the Organizing Committee of the Transport and Logistics exhibition and congress, addressed participants and guests with a speech of welcome, wishing them fruitful work and success in setting new contacts.

Academician Petr Nikitenko, Director of the Institute of Economics of NAS of Belarus, has expounded the issues of modern market infrastructure shaping in the Republic of Belarus, providing for development of logistics on the basis of modern information technologies. Foreign experience and state of affairs in the republic as seen from the view of logistical services development was elucidated in detail. The report contained analysis of processes of setting up transport-logistical centers, personnel training, amendment of legislation and a number of other pressing problems of the industry.

Vladimir Sosnovsky, Minister of Transport and Communications of the Republic of Belarus, made report "On prospects of developing transport-logistical system in Belarus", in which he analyzed major aspects of logistics development in Belarus, drawing transit cargoes in the country. The report accentuated on features of passenger transportation and cargo transit logistics.

Then Svetlana Domnina, Chairman of the Council of the Guild of Logistic operators with Moscow Chamber of Commerce and Trade, made her report. She spoke about regional programs of the Moscow region, aiming at the development of transport-logistical services and investment programs in



the field. Presently, the city targeted Program for implementation of transport policy in the sphere of cargo automobile transportation for the years 2007-2009 is being realized, as well as a number of other initiatives of Moscow and federal authorities. In particular, Moscow customs bodies are reorganized with their functions transferred to the territory of Moscow region. In conclusion, Svetlana Domnina called upon the attendees to take part in the unified international logistics forum, which is scheduled for 2010 in Moscow.

Czeslovas Shyksnyalis, Vice-Minister of Transport of the Lithuanian Republic reported on the development of transport-logistic branch of the Lithuanian Republic. The attendees have learned from the report about investment projects being realized in the country in the field of railroad, motor road, air and sea transport in Lithuania, development of transport corridors, ports and terminals.

After brief break the congress proceeded with report of Kzhishtov Nemets, Director of Development of CTL Logistics company, Warsaw. He pointed out that full opening of railroad cargo freight on the territory of the European Union took place on January 1, 2007, cited statistics of the use



Petr Nikitenko



Svetlana Domnina



Kzhishtov Nemets



of transport means in the period from 1995 to 2005. Mr. Nemets has also acquainted the public with freight forecasts. Thus, by the year 2020 the volume of cargo freight in Europe is expected to grow by 50%. To this end, it will be necessary to simplify administrative and customs procedures, improve technical state of railroad infrastructure, build inter-modular terminals, extend cooperation of both private and state-owned carriers.

Vladimir Goshin, First Deputy Chairman of the State Customs Committee of Belarus, in his report told about amount of transport freight in the period from 2004 to 2008. Thus as per August 2008 foreign trade turnover amounted to 51.1 billion dollars (32.4 billion by August 2007). The reporter also pointed out the necessity to further improve legislative base, the use of information technologies and telecommunications infrastructure. Among principal directions of automation adjustment of customs processing and goods control processes at all stages. On top of that, Vladimir Goshin acquainted the public with advantages and drawbacks of the existing transit system of Belarus. Among positive aspects is that not a single piece of cargo, being in transit across the republic, was lost. The negative side was named closed nature

of the transit system. Among innovations to be introduced to improve the system are the use of risk evaluation system, advance notification, inclusion in the system of all participants of foreign economic activity, information exchange in the form of electronic messages in real time, exclusion of information overlapping.

Dmitry Larionov, Representative of the International Union of Motor-road transport, has acquainted the public with the new edition of the "Blue book", devoted to problems of Automobile Transport in the Republic of Belarus, importance attached to development of transport-logistic system in the country. The reporter has explicitly narrated about the revival of Great silk route. The project consists in setting regular Euro-Asian transport stream going.

Arvidas Maldups, Director of Transport Policy Department of the Ministry of Communications of the Latvian Republic, told in his report about the importance of cooperation with Belarussian entrepreneurs.

In conclusion of the plenary session of the Belarussian transport and logistics congress, its members answered questions of guests and participants of the forum.



Vladimir Goshin



Arvidas Maldups



Dmitry Larionov

Panel №1 «Transport logistics – a crucial factor in the development of transit potential of the Republic of Belarus»

The panel session was opened by Serguei Kuchinsky, head of the logistics department of the Ministry of Transport and Communications. He told those present about main directions of the Program of logistic system development in the Republic of Belarus for the period up to the year of 2015.

Alexandr Evsyuk, Head of Marketing and Logistics Department of the Belarussian Railroad, continued the panel session with his report “The use of transport logistics elements at the Belarussian railroad”.

Andrew Osypchuk, Deputy Director of Belmagistralavtotrans JSC narrated about the use of modern methods and technologies of logistics and control over delivery chains, adopted by company Belmagistralavtotrans.

Vladimir Dudchik, Deputy Director of JV Brestvneshtans Ltd. made report on topic “Logistic strategy of company Brestvneshtans”. The company is actually operating transport-logistic center in the Republic of Belarus.

Viacheslav Sykorsky, Director of BelVinges-Logistic briefly told about establishment and prospects of development of the transport-logistics center in the vicinity of Rakov on route Minsk-Grodno.

Eugene Rogachev, Director of RUE Belintertrans, reported on the system concept of logistic activity and prospects of setting up transport-logistic center on the basis of the enterprise.

Alexei Burduli, Deputy General Director of RUE Beltamozhservice told all those present about participation of RUE Beltamozhservice in logistic chain of goods traffic from supplier to end user.

The second part of the panel section was attended by: Voitekh Paprotsky, Doctor of economics, professor, Chair of Transport at the Higher School of Economics in Warsaw, member of the Board of Directors of M&M Miltzer and Munch, who delivered report “Efficiency of logistic solutions, applied by company M&M Miltzer and Munch IH AG, Serguei Nalbandov, leading forwarder of Mogilevkhimvolokno JSC with his report “Transport-forwarding activity within development of logistics at Mogilevkhimvolokno JSC», Pavel Novozhilov, deputy head of sales department of Eurosib-Logistic JSC (Russia), report “The role of forwarder in the process of cargo freight and taking optimal logistic solutions”, Vasily Chyzhonok, senior fellow of BELNII Transtekhnika, candidate of technical sciences, report “Improvement of normative legislative base in the development of logistic system in the Republic of Belarus”, other participants.

Panel №2 «Providing reliability, safety and ecological safety of transport systems»

The panel session was attended by: Ivan Shcherbo, Deputy Minister of Transport and Communication of the Republic of Belarus, Chairman of the panel; Valeri Milenkiy, Panel Deputy Chairman, Deputy General Director of BelNIIT Transtekhnika; Oleg Savchuk, Panel Deputy Chairman, First Deputy of the Head Auditor in Traffic Safety of the Belarussian Railroad, Mikhail Svistun, Panel Secretary, Head of Traffic Safety Department in Transport of BelNIIT Transtekhnika.

The panel work started with the speech of welcome delivered by Ivan Shcherbo. Then the report on topic “Safety of transport systems – special field of knowledge, its significance and contents” was delivered by Victor Negrey, First Pro-Rector for Educational Work of BelGUT. Then the floor was given to Roman Ivut, Member of BSTU Chair “Organization and control on transport”. He made report on topic “Transport safety as a component of the national security of the Republic of Belarus”. Viacheslav Plotnitsky, Senior Road Auditor for Traffic Safety on the Belarussian Railroad, in his report “On work carried out to insure safety in cargo freight and passengers transportation on the railroad transport” has cited statistics in general accident rate during the last years in the Republic of Belarus.

Mr. Sagayduck, Representative of the Republican Center for Human Problems (BSU) has delivered report on the topic “Psycho physiological diagnostics of drivers, as constituent of road traffic safety”. Mr. Khatkovsky, Head of Road Safety and Maintenance Department of the State Enterprise BeldorNII narrated about modern methods of improving road traffic safety. After that the floor was given to Arkady Tsekhovoy, Deputy Director of UE Beltecosmotr. In his report he touched upon the issue of improving the system of state technical inspection of transport vehicles.



Panel №3 «Information backing of transport-logistic processes»

Vladimir Kuznetsov, Head of Chairs of the Belarussian State university of transport, told about informational backing of transport traffic from freight Center of Belarussian railroad. Dmitry Navoy, Head of Technical Facilities and Control Systems Department of State Traffic Inspection of CDIA of the Minsk City Executive Committee has introduced to the congress audience the intellectual transport system of the city of Minsk. Mr. Pashko, Deputy Department Head of UE NIISA, proceeded with the story of the intellectual transport system and expounded its structure. Director of SE Center of Identification Systems of NAS of Belarus Victor Dravitsa made a report "Modern state and prospects of development of identification systems under globalization conditions". Vladimir Viter, Chief Designer of Kamerton UE SDB said that starting this year Europe introduced requirement for mandatory equipment of main line motor vehicles with navigation instruments, so that the company-carrier could at any time know cargo location. As of today, Belarus managed to set up a community of companies to work on data bases and control systems. On behalf of designers of ticket booking system for inter-city and suburban routes, Mr. Misuno informed about system specific features and plans of its implementation in Belarus. In conclusion of the panel session Michael Dzedunovich (Beltransspudnik UE) told about problems pertaining to introduction of monitoring system at transport organizations of the Republic of Belarus.



Round table «Problems of training and re-training personnel for transport and logistics systems»

The round table discussions were attended by: Irina Poleshchuk, Head of Logistics and Pricing Policy Chair of BSEUB, Vladimir Apanasovich, Director of the Institute of Business and Management of Technologies of BSU, Elena Zhivitskaya, Dean of BSUIR Engineering and Economics faculty, Fedor Romanjuk, Pro-Rector of NSTU, Valeri Tolkachev, Rector of EI of Trade-Union Federation, International Institute of Labor and Social Relations, as well as Managers of personnel bodies of ministries and departments, interested in specialists in transport and logistics systems.

Reports were made by Vladimir Sedykevich, Head of BSTU chair "Organization of automobile Freight and Traffic – "The state of Personnel Training in Organization of Automobile Freight"; Roman Ivut, Head of BSTU Chair "Organization and Control in Transport" – "Training of Specialists in the Field of Logistics for the Republic of Belarus"

Members of the round table have considered issues of occupational mobility of Belarussian international freight drivers, problems of raising level of personnel professional skill in international motor road freight, discussed other pressing issues of training and re-training personnel for transport and logistics systems.

Round table «Transit and logistic capabilities of Belarus»

Nikolai Verkhovets, First Deputy of the Minister of Transport and Communications of Belarus, has addressed members of the seminar with speech of welcome. He stressed, that the II Belarussian transport congress had noticeably enliven the interest towards transport-logistics topic, and expressed hope for further fruitful cooperation among professionals of the industry.

Ivan Elovoy, Head of the Chair "Management of cargo and commercial activity" of the Belarussian State University of Transport, shared his vision of the development features of the logistics market of Belarussian transport services. Alexander Evsyuk, Head of the Marketing and Logistics Department of the Belarussian Railroad, told about the use of transport logistics elements at the Belarussian railroad. Ivan Leonovich, Lecturer of the Belarussian National Technical University has given an account of the state of road infrastructure of the Republic of Belarus, and its compliance with modern requirements.

Each report caused a lot of questions with specialists attending the round table discussions. In conclusion, professionals in the field of logistics agreed to meet again and discuss problems of the industry at the III Belarussian Transport Congress.

Seminar-presentation of JV Technoton:

ORF: system of monitoring and diagnostics of motor vehicles using Internet

On the first day of the Transport and logistics – 2008 exhibition Technoton Belarussian-Russian joint venture has presented its new product: ORF – system of monitoring and diagnostics of motor vehicles via Internet. On our market of know-how the company presents the system of automobile control using Internet and GPRS- communication.

Seminar-presentation of company Dolezykh:

«Safe cargo freight»

Company Dolezykh presents products intended to provide safety of cargo and passengers during transportation. At the seminar-presentation “Safe cargo freight” representative of the company told about principal methods of fixing various cargoes during transportation.

Seminar-presentation of company Felix:

«Logistic complexes of class A»

Company Felix has demonstrated to the public its new project LFA (Logistics Filed Audit). Logistics Filed Audit, Inc. (USA) is the head company of the international network of consulting agencies. It is scrupulously screening its experts (in logistics and auditing): in the past all LFA experts were practical managers in the field of logistics and SCM.

LFA experts have realized over 1000 projects for more than 300 clients in various industries in 14 countries of the world. The company has accomplished about 100 projects for more than 50 companies in Russia and CIS.

Seminar-presentation of company IBA:

«Solutions on platform 1C: Enterprise for control over operation of railroad and motor road transport. The system of corporate electronic documents filing «Kanzler»

Those present at the seminar were demonstrated with two solutions of company IBA: “The system of electronic documents filing “Kanzler” and solutions on platform 1C”. As it was pointed out, the system of electronic documents filing is automation of documents processing: elaboration, amendment, storage, retrieval and classification of documents. The electronic documents filing system is electronic archive of documents and system of business processes automation. Its platform is Lotus Notes/Domino, as initially it is document-oriented medium. One of the advantages of the system is its modularity.

Then IBA solutions on the basis of 1C were considered: “Managing enterprise auto transport” and “Managing railway freight”.

Subsystem “Managing enterprise auto transport” is intended for automation of work of specialists of enterprise transport departments, responsible for accounting activities of enterprise automobile and tractor fleet, material and technical assets, transport services rendered to other enterprise departments and counter agents, as well as book keeping and writing off accuracy.

Subsystem “Managing enterprise railway freight” is designed for automation of work of specialists of enterprise transport shops, in charge of accounting arriving and dispatched cargo of an enterprise, railway cars and their position on approach lines, work of pieceworkers and timework



employees, work of shift workers and department as a whole for timekeeping purposes, accounting documentation for planning department and management bodies, operation of diesel locomotives and railway cranes.

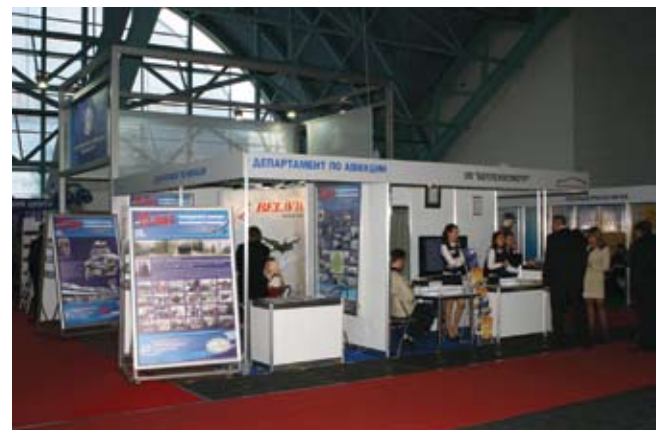
Closing the exhibition and congress, summing-up press-conference

On October 10, 2008 the Transport and Logistics exhibition, and the congress finished their work. Upon results of the work, press-conference was held in the TV press-center. It was attended by Nikolai Verkhovets, First Deputy of Minister of Transport and Communications of the Republic of Belarus, Serguei Borislyuk, Deputy Chairman of the State Customs Committee of the Republic of Belarus, Serguei Enin, Chairman of ROO Information Community.

Participants of the press-conference summed up results of the exhibition and congress, told of future plans and answered reporters' questions.

Exponents of the exhibition “Transport and logistics 2008” were awarded honorary diplomas for active participation in the exhibition and original stand design.







III INTERNATIONAL SPECIALIZED EXHIBITION **TRANSPORT & LOGISTICS** **6-9. 10. 2009**

EXHIBITION MAIN THEMATIC AREAS

TRANSPORT

- **Modes of Transport**
 - Air
 - Road
 - Railway
 - Sea and river
 - Municipal
 - Industrial
 - Pipeline
- **Vehicles for all Modes of Transport**
- **Fuels and Lubricants**
- **Transportation and Related Services**
 - Cargo and Passengers Transportation
 - Express and courier delivery posts
 - Forwarding services
 - Insurance services
 - Customs services
 - Financial and leasing services
 - Loading/unloading, cargo preparation
 - Storage and warehousing
 - Transport security
- **Transport Infrastructure**
 - Roads and transport corridors
 - Sea and river ports, airports, terminals and stations
 - Customs terminals
 - Fuel stations
 - Maintenance and repair of vehicles
 - Transportation control systems
 - Signaling equipment
 - Hardware for loading/unloading, warehouses and terminals
 - Intermodal transportation systems
 - Road construction and maintenance
 - Information technologies in transportation
 - Navigation and communication systems

LOGISTICS

- **Modes of Logistics**
 - Transport
 - Customs
 - Procurements
 - Warehousing
 - Corporate
 - Industrial
 - Inventory management
- **Logistics Centers**
- **Logistics Auditing**
- **Information and Telecommunications Technologies in Logistics**
- **Research and Training in the Field of Transport and Logistics**

TERMS OF PARTICIPATION

1. Registration Fee (obligatory for all exhibitors)

- EUR 130*

Includes: 2 invitation cards for the official banquet on the exhibition opening, 1 permanent pass to the parking area, 50 official invitation cards, 3 passes (badges) for stand personnel.

2. Rental cost of m² of equipped exhibition area

- EUR 90*

Exhibition equipment (OCTANORM) of a standard stand (15 m²) includes: 1 filling cabinet, 1 exhibition table, carpeting, paper basket, 1 plug 1.5 kW, 220V, company name on fascia board, 1 interview table, 4 chairs, 2 spot lights, 1 cloak stand.

Any extensions to this standard exhibition stand will include only the stand partition panels as well as additional carpeting.

Services and exhibition equipment for stand with an area less than standard (<15 m²) are specially negotiable.

3. Rental cost of m² of unequipped exhibition area

- EUR 65*

4. Rental cost of m² of outdoor exhibition area

- EUR 30*

5. Participation in the seminar (45 min)

- EUR 120*

Includes: conference hall facilities, multimedia projector, computer, interpreter, invitation of professionals.

*** VAT is not included**

APPLYING FOR PARTICIPATION

On your request the Organizer will mail all the necessary documents. Filled out, duly signed and sealed application forms are to be received by the Organizer **by September 14, 2009.**

Please, mail your applications to the address below:

Technics and Communications, JSC

Post Box 34, Minsk, 220004, Republic of Belarus

e-mail: olga@tc.by, www.tc.by

Phones: (+375 17) 203 68 69, 203 68 67, 226 90 14, 203 33 91

Fax: (+375 17) 203 33 86

Contact person: Olga Akulinina

FORWARDING OF THE EXHIBITS

As the forwarding agency the organizers have specified the

HANSA MESSE SPEED GmbH

D-42115 WUPPERTAL, OTTO-HAUSMANN-RING 107

Tel.: +49 (0) 202 27 158-0, Fax: 49(0) 202 71 58 58 (59)

E-mail: info@hansa-messe-speed.de

The agent ensures delivery of the exhibits to the stand and backwards as well as customs clearance. In case the exhibitor him/herself undertakes to deliver the exhibits to the Exhibition he/she must approach the official forwarding agent for customs clearance.