BELARUSIAN TRANSPORT WEEK REPORT

October 4–6, 2016

City of Minsk
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## COMPOSITION OF THE ORGANISING COMMITTEE

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<td>Deputy Prime Minister of the Republic of Belarus, Chairman of the Organising Committee</td>
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<td>Anatoliy Aleksandrovich SIVAK</td>
<td>Minister of Transport and Communications, Deputy Chairman of the Organising Committee</td>
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<tr>
<td>Alexey Nikolaevich AVRAMENKO</td>
<td>First Deputy Minister of Transport and Communications, Deputy Chairman of the Organising Committee</td>
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<tr>
<td>Yuri Vladimirovich DUBINA</td>
<td>Head of Transport and Logistics Development Division of the Ministry of Transport and Communications, Secretary of the Organising Committee</td>
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<tr>
<td>Andrey Viktorovich BOLSHAKOV</td>
<td>Deputy Head of Customs Control Organisation Division of the State Customs Committee</td>
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<tr>
<td>Grigoriy Grigoryevich BONDAREV</td>
<td>Director of Technics and Communications Closed Joint-Stock Company</td>
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<td>Natalia Aleksandrovna VYSOTSKAYA</td>
<td>Deputy Director General of Association of International Road Carriers “BAMAP”</td>
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<td>Natalia Mikhailovna GORDEENKO</td>
<td>Deputy Minister of Communications and Informatisation</td>
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<td>Galina Vitalievna GUSAKOVA</td>
<td>Deputy Head of Printed Mass Media and External Relations Division of the Ministry of Information</td>
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<td>Aleksandr Vladimirovich DUDO</td>
<td>Deputy Head of International Cooperation Department of the National Centre for Marketing and Price Study, Information Republican Unitary Enterprise</td>
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<td>Sergey Vasilyevich ENIN</td>
<td>Deputy Director of Technics and Communication Closed Joint-Stock Company</td>
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<tr>
<td>Elena Anatolyevna ILYINA</td>
<td>Director General of Belarusian Association of International Forwarders “BAIF”</td>
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<td>Dmitriy Sergeevich KADNIKOV</td>
<td>Head of Coordination and Planning Unit of Foreign Economic Activity Department of the Ministry of Foreign Affairs</td>
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<td>Andrey Valerievich KOROLEV</td>
<td>Director General of BelNIIT Transtechnika Republican Unitary Enterprise</td>
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<td>Dmitriy Nikolaevich KRUTOY</td>
<td>Deputy Minister of Economy</td>
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<td>Vladimir Georgievich SOSNOVSKIY</td>
<td>Chairman of the Management Board of Belarusian Union of Transport Workers Republican Public Association</td>
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<td>Vladimir Leonidovich SHAPUROV</td>
<td>Head of International Cooperation Division of the Ministry of Education</td>
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The Belarusian Transport Week, which included the X International Specialized Exhibition “Transport & Logistics 2016” and the X Belarusian Transport and Logistics Congress, was held in the city of Minsk on October 4-6, 2016.

The Belarusian Transport Week plays a crucial role in the development of the transport infrastructure and the logistics system of the Republic of Belarus and the neighbouring states, assists in bringing in innovations and investments, and helps to grow the scope of international transportations.

About 80 organizations from 9 countries of the world (Belarus, Russia, Ukraine, Lithuania, Latvia, Poland, Austria, France, Sweden) participated in the exhibition “Transport and Logistics”. 45% of exhibitors came from foreign countries, while 14% were new faces.

The exhibitors included transport and logistics centres, motor vehicles manufacturers and dealers, suppliers of equipment for logistics centres, insurance companies, administrations of sea ports and railroads from the CIS, foreign neighbouring and remote countries.

Apart from stands of individual companies, the National Stand of Latvia, the collective stand of Klaipeda port and port companies, and the collective stand of Ukrainian Railway were present in the exposition structure.

Innovative solutions, which had been initially unveiled during the Europe’s largest international expo InnoTrans in Berlin were showed by Strunyye Technologii Closed Joint-Stock Company (SkyWay project) and Belkommunmash Open Joint-Stock Company (E433 Vitovt Max Electro electric bus).

An eventful business programme of the Belarusian Transport Week included conferences, seminars and round tables where domestic and foreign experts shared leading-edge solutions in the area of transport and logistics. Events were attended by a record number of participants representing bodies of state administration, associations and unions, scientific designing organisations, transport and logistics companies, educational institutions from 9 countries of the world (Belarus, Russia, Ukraine, Kyrgyzstan, Lithuania, Latvia, Germany, Greece, China). The speakers’ presentations: http://www.tc.by/exhibitions/transport2016/ListEventTL2016/.

In the course of the Belarusian Transport Week, leaders of the Ministry of Transport and Communications held a number bilateral meetings with leaders of similar ministries from the Republic of Lithuania, the Republic of Latvia and the Republic of Poland.

Events of the Belarusian Transport Week were covered in Belarusian and foreign mass media by 8 information partners representing the leading printed media and Internet portals.
INTERNATIONAL COORDINATION AND COOPERATION AGREEMENTS

On October 4, 2016, signing of the Agreement on Coordination in the Fields of Marketing, Logistics and Rate Policy between Belarusian Railway State Association and Lithuanian Railways Joint-Stock Company became one of the most significant events. The document was signed by Vladimir Morozov, CEO of Belarusian Railways, and Stasis Dailydka, Director General of Lithuanian Railway JSC. The agreement provides for collaboration in issues of cargo transportation development, use of transport and logistics potential of Belarusian and Lithuanian railways.

On October 5, 2016, Belarusian Railway and Latvian Railway State Joint-Stock Company signed the Memorandum of Understanding in the Field of Marketing Activity during Organisation of Railroad Cargo Transportations between Belarus and Latvia. The document provides for cooperation between the parties in the field of transport and logistics activity, coordination in maintenance and augmentation of transportation volumes, their competitive growth.

Also, the Agreement on Empty Car Transportations Using the Electronic Consignment Note and the Agreement on Transit Cargo Transportations on Belarusian Railway were signed between Belarusian Railway and LDZ CARGO (Latvia). At the exhibition site, Vladimir Morozov, CEO of Belarusian Railway, held working meetings with his colleagues – heads of railway administrations, stevedoring companies and ports and a number of other major shippers, such as Orlen Lietuva, Klaipeda State Sea Port, Klaipeda stevedore company (KLASCO).
October 4, 2016
OFFICIAL OPENING
OF THE BELARUSIAN TRANSPORT WEEK

The opening ceremony was attended by Anatoliy Kalinin, Deputy Prime Minister of the Republic of Belarus and Chairman of the Organising Committee, Anatoliy Sivak, Minister of Transport and Communications of the Republic of Belarus, Uldis Augulis, Minister of Communications of the Republic of Latvia, Rimantas Sinkevičius, Minister of Transport and Communications of Republic of Lithuania, Marek Gróbarczyk, Minister of Maritime Economy and River Navigation of the Republic of Poland, as well as by members of the Organising Committee, heads of state administration bodies, representatives of diplomatic missions accredited to the Republic of Belarus and foreign visitors.

A welcoming speech was delivered by Anatoliy Kalinin, Deputy Prime Minister of the Republic of Belarus. He emphasized that this forum was tenth, an anniversary
During this period the exhibition succeeded in becoming a major international venue, where experience is shared and joint plans for solving issues in the field of transport and logistics are discussed. Also, Anatoliy Kalinin thanked foreign visitors for their attention to the Belarusian Transport Week.

Anatoliy Sivak, Minister of Transport and Communications of the Republic of Belarus, wished all participants to find new colleagues and partners and make an efficient use of time for development of new transport and logistics solutions.

Marek Gróbarczyk, Minister of Maritime Economy and River Navigation of Poland, thanked for invitation and noted that today started a new stage of cooperation between Poland and Belarus.

Uldis Augulis, Minister of Communications of the Republic of Latvia, informed that he participated in the Belarusian Transport Week for the first time and also expressed words of gratitude to the organizers for a high level of the exhibition preparation.

Rimantas Sinkevičius, Minister of Transport and Communications of the Republic of Lithuania, on the contrary, regularly attends the Transport and Logistics exhibition. He observed that every year the event was conducted on an ever larger scale.

A symbolic red ribbon cutting was accompanied by fanfare, and the exhibition began its work.

Then the delegation examined the exhibition and talked with representatives of Transcontainer Public Joint-Stock Company, Belkommunmash Holding, Strunyye Technologii Closed Joint-Stock Company and others. Officials paid special attention to the national stands of Lithuania, Latvia and Poland.

Having completed a round of the exposition, Anatoliy Sivak, Minister of Transport and Communications of the Republic of Belarus, answered multiple questions from journalists of central TV channels and leading domestic printed mass media.
The conference objective: discussion of the prospects of linking the Chinese-Belarusian Industrial Park “Great Stone” with the transport and logistics system of Belarus. Alexey Avramenko, First Deputy Minister of Transport and Communications, noted in his opening address that such events are very important in the time of globalisation.

The conference opened the business programme of the Belarusian Transport Week and was held in the form of round table. Andrey Korolev, Director General of BelNIIT Transtechnika, acted as the event moderator.
because transport and logistics cease to be a separate area, but become a connecting link for other branches.

Dmitriy Kadnikov, Head of Coordination and Planning Unit of Foreign Economic Activity Department of the Ministry of Foreign Affairs, pointed out that the project of the Chinese-Belarusian Industrial Park “Great Stone” found support in the Asian and European countries. In his opinion, inclusion of Belarus into development of the Silk Road Economic Belt is indicative of the unique economic system, personnel professional competence and a developed transport and logistics system.

Uldis Augulis, Minister of Communications of the Republic of Latvia, noted that a topic of the Silk Belt was discussed in Latvia for a long time. He also dwelled on cooperation with Belarus – the container train “Zubr” connecting the countries and told about joint work on railways electrification. The minister invited Belarusian entrepreneurs to cooperation by telling about tax concessions in free economic zone ports.

Arijandas Šliupas, Vice-Minister of Transport and Communications of the Republic of Lithuania said that “it is important to deal with transport infrastructure modernisation, simplification of transport and customs procedures”. One of indicators of a developed international cooperation system is a rapid-growing trade exchange between two distant points – Europe and China – and their integration despite the economic crisis. He also brought to notice that, apart from sea transportations, another mode of transportations is becoming more and more important – by rail.

Sergey Voitekhovski, Head of the Chief Investment Cooperation Department of the Ministry of Economy, told about prospects of participation of the Belarusian transport and logistics system in the Silk Road Economic Belt. As it was communicated by the speaker, following the results of 2015 China was among the top three partners and among the top ten investors of Belarus. Today the business interest of Belarus and China is mutual and agreements have been reached at the highest level. The work is underway to remove trade barriers between the countries.

Sergey Negrey, Deputy Director of Transport and Infrastructure Department of the Eurasian Economic Commission, presented prospects of creation of the common market of transport services in the Eurasian Economic Union. He dwelled on various areas of work and drew a conclusion that the greatest reserve is seen in working out joint solutions with partner countries.

Kirill Koroteev, First Deputy Director General of Company for Development of the Industrial Park Joint Venture Closed Joint-Stock Company told about the Great Stone industrial park. He reminded that the park is a special economic zone with a special legal regime. According to him, the Great Stone has consolidated all transit advantages of Belarus. Commissioning of the industrial park is planned for November.

Vladimir Morozov, CEO of Belarusian Railway State Union, expressed an opinion that the commodity market has not been formed in full so far. Today it is changing due to various reasons, including economic ones. He also emphasized that the countries participating in the Silk Road have different legal environments and they should
be harmonized and this task should be solved at a quickened pace. The speaker also told about positive dynamics of transportations by container trains in Belarus – 940 trains are planned by Belarusian Railway this year against 480 in 2015.

Yu Minghua, Deputy Director General of China Merchants CHN BLR Commercial and Logistics Company CJSC, in his speech thanked the Belarusian government. The speaker pointed out that, thanks to the Belarusian partners, construction of all planned facilities is to be completed by the end of this year. Their operation will start at the beginning of 2017.

Nikolay Gorbel, Chairman of Association of International Forwarders and Logistics “BAME”, acquainted the audience with main areas of activity of the association, which include introduction of amendments into the Transport and Forwarding Activity Law, making maximum use of the potential of Belarusian logistic centres, application of the world practice of document flow, introduction of amendments into the Tax Code.

At the end of the conference Olga Yakovenko, doctoral student in logistics and supply chain management at the Aristotle University of Thessaloniki, shared the experience of Greece in the transport and logistics industry.
Meeting of the Workgroup "Transport, Logistics, Customs" affiliated with the Representative Office of German Economy in the Republic of Belarus

The workgroup affiliated with the Representative Office of German Economy in the Republic of Belarus already exists for three years as a site for exchange of opinions between businessmen and governments of two countries in the fields of transport and logistics. This is one of three groups affiliated with the Representative Office of German Economy in the Republic of Belarus.

During the meeting its participants discussed opportunities of projects that are implemented in Belarus within the concept of the New Silk Road from China to Europe.

The meeting was opened by Vladimir Augustinski, the Head of the Representative Office. He expressed an opinion that Belarus has experience in successful solving complex geopolitical tasks and may apply it in geoeconomics to become a fully valid bridge between the EU and the Eurasian Economic Union (EEU).

The first module of the meeting, entitled as Opportunities of International Cooperation in the Context of the New Silk Road, was opened by Uwe Leuschner, Vice-President for Business Development of DB Cargo AG. He announced a presentation of a construction project of crucial significance to Belarus – an industrial and logistics complex Bolbasovo. The project was introduced to the audience by its head Vasiliy Dementey. The complex is included into the roadmap of the Silk Road.

Aleksandr Bely, Department Head at the External Relation Service of Belarusian Railway, in his turn noted the growth of railway transportations between Belarus and Germany. Thus, according to his information, in 2015 the volume of transportations between two states was 2.2 mln tons (114.3 % of the level of 2014). In 8 months of 2016 the volume of cargo transportations reached almost 1.5 mln tons or 105 % as compared with the same period of 2015.

The second part of the meeting was dedicated entirely to topical changes in the customs legislation within the Eurasian Economic Union. It was moderated by Vadim Matskevich, the Head of Expert Group on Custom Tariff
Regulation of the Public Advisory Council of the State Customs Committee of the Republic of Belarus.

Andrey Misiuchenko, Deputy Head of the Customs Tariff Regulation and Customs Charges Division of the State Customs Committee of the Republic of Belarus, acquainted the audience with new opportunities introduced into the customs legislation of the Eurasian Economic Union countries.

Vladimir Moguchiy, Head of the Custom Tariff Regulation and Customs Value Methodology Department of the Customs Tariff Regulation and Customs Charges Division of the State Customs Committee of the Republic of Belarus, dedicated his presentation to the free trade area agreement between the Eurasian Economic Union and Vietnam which is to come into force soon.

The workgroup meeting was also attended on the Belarusian part by Natalya Zhamoitina, Deputy Minister of Transport and Communications of the Republic of Belarus, and Sergey Poluden, Deputy Chairman of the State Customs Committee of the Republic of Belarus.
October 5, 2016
Conference “Current state and prospects for development of passenger transportations in the Republic of Belarus”

The conference was organised by the Ministry of Transport and Communications and BelNIIT Transtechnika.

Aleksandr Shishko, Deputy Minister of Transport and Communications of the Republic of Belarus, pointed out the necessity of fundamental changes in the approaches towards passenger transportations. He emphasized that mechanisms are still to be perfected in new market conditions. Today it is necessary to work out a system of interaction of all modes of transport – road, rail and others. According to Aleksandr Shishko, it should be decided how to achieve the breakeven point. And preservation of jobs is an important task.

Anastasiya Semashko, Deputy Head of Road and Municipal Passenger Transport Division of the Ministry of Transport and Communications of the Republic of Belarus, cited statistics of public transport use. One of the reasons why passengers prefer private cars is the low speed of public transport. This issue should be addressed in a comprehensive manner: stimulate the population to use private cars less, change the route network, improve the level of comfort. Anastasiya Semashko also emphasized the importance of making amendments to the Law on Motor Vehicles and Motor Transportations.

Andrey Korolev, Director General of BelNIIT Transtechnika, told about operational efficiency and quality of the transport service. He noted that often not enough attention is paid to work with obstacles that hinder improvement of the transport system efficiency.

Companies often build their business on accounting, old management methods, while the result may be
achieved by using up-to-date management techniques. According to the speaker, BelNIIT Transtechnika developed an efficiency circle methodology where great attention is paid to consumer segmentation, business efficiency improvement through optimisation of business processes.

International experience was shared by foreign experts: Evgeniy Stolovitsky, senior passenger transport specialist of the Lithuanian National Road Carriers Association LINAVA, Ivo Oshenieks, President of Latvian Association of Passenger Carriers LPPA, Inara Briksne, Head of Planning Department of Road Transport Direction Public Limited Liability Company, Andris Masalskis, Project Coordinator at the Electronic Payment Department of Riga Traffic Limited Liability Company.

Speeches at the conference were delivered by heads of Belarusian transport companies: Vasily Dyatlov, Director General of Vitebskoblatotrans Open Joint-Stock Company, Alexey Zhogol, Director of Brestgortrans Municipal Transport Unitary Enterprise, Elena Anfimova, regional expert in passenger transport and professional training of the International Road Transport Union, Pavel Kutsenko, Director of Avtobus-Tour Transport Unitary Enterprise, Aleksandr Zakharevich, Head of Passenger Service of Belarusian Railway State Union, Oleg Skhodkin, Acting Head of Railway Transport Department of BelNIIT Transtechnika, Philipp Brunner, Director of Stadler-Minsk Closed Joint-Stock Company, and Oleg Bytsko, Chief Designer of Belkommunmash Holding Management Company Open Joint-Stock Company.
Round table “Human Resources of the National Transportation Industry and Logistical System: condition, challenges and their possible solutions”

The event was organised by Technics and Communication Closed Joint-Stock Company, Belarusian National Technical University, Belarusian State Transport University, Belarusian State Aviation Academy, Belarusian Association of International Forwarders and Logistics “BAME”, Association of International Road Carriers “BAMAP”.

Among the round table participants there was academic teaching staff of the Belarusian National Technical University, Belarusian State Transport University, Belarusian State University of Informatics and Radioelectronics, Belarusian State Economic University, International University MITSO, Institute of Business and Management of Technologies of the Belarusian State University, Belarusian-Russian University State Institution of Higher Professional Education, Polotsk State University, Y. Kupala Grodno State University, Brest State Technical University, State Institution of Advanced Training and Retraining for Personnel of the Customs Authorities of the Republic of Belarus Educational Institution; specialists of transport and logistics companies; specialists of information and educational services of BelNIIT Transtechnika; specialists of training centres in the fields of transport and logistics; potential applicants to higher educational institutions.

Roman Ivut, Head of Economics and Logistics Chair at the Belarusian National Technical University, was the first to take the floor. He observed that the issuer of personnel training in the field of logistics remains topical, and for this reason it is important to share experience of training students in different higher educational institutions. Roman Ivut also reminded that today we have to work to ensure that Belarusian diplomas are given the same status as the European ones.

Ivan Yelovoy, Head of Cargo and Commercial Activity Chair of Belarusian State Transport University, expressed an opinion that a graduate who majored in logistics must know technology, economics and law. He listed the fields that must be learned by future logistics experts: transport legislation, management and monitoring of cargo and passenger flows, transportation terms (rules and standards), transport tariffs, formation of the market of transport services. It is also necessary to engage lecturers who have practical experience and use textbooks which are based on local experience instead of translated books.

Andrey Kosovskiy, First Deputy Chairman of the State Committee for Science and Technologies of the Republic of Belarus, named 3 growing points of economy. The first, and the most important one, is implementation of the State Programme of Innovation Development of Belarus in 2016 – 2020. Its 2 items are directly connected to transport: electrification of several railway sections and creation of a leading-edge oil transport complexes. Another two are implementation of the Great Stone project and development of small and medium business. The speaker also noted that logistics and transport are present in the list of priority industries, and for this reason breakthrough projects would be supported by the state.

Ilya Makavetsky, Dean of Economic Faculty of the Belarusian-Russian University, told how engineering and economic training is conducted.
He pointed out that their educational institution is the only one providing engineering and economic direction in Mogilev region.

Elena Maley, Head of Accounting, Audit, Logistics and Management Chair of Polotsk State University, brought to notice the issue of interaction between the higher educational institution and the employer. She told that there are certain problems associated with postgraduate work assignment. The speaker asked how a balance between academic and practical-oriented disciplines may be found. According to her, today the employer places importance not only on professional, but also on personal and business competences.

Aleksander Omelyaniuk, Head of Economic Theory and Logistics Chair of Brest State Technical University, told about training of logistics experts. He noted that emphasis is made on international transportations, forwarding and legal disciplines. An additional course of business foreign language was introduced in the university.

Eugeniy Ivanov, Head of Logistics Chair of International University MITSO, shared the experience of this institution. According to him, emphasis should be made on the orientation on practice to ensure that the student knows the place of future work and has skills of work with documentation from the very beginning. He observed that it would be a good thing to provide the students with an internship in foreign companies and practical training in key Belarusian transport and logistics centres. He also proposed to enhance learning of foreign languages.

The system of training of international drivers, as well as the experience of cooperation Association of International Road Carriers “BAMAP” with the Ministry of Education were presented by Tatyana Yastreb, Chief Specialist of Personnel and Control Department of the Association. According to the speaker, this system is only expected to be created in many countries, while it has been operated in Belarus since 2011.

Tatyana Yastreb reminded the history of the speciality and characterised its current state. Thus, today international drivers are trained in 10 educational institutions in the Republic.

The event was moderated by Nikolay Gorbel, Chairman of Association of International Forwarders and Logistics “BAME”.

The round table was opened by Andrey Lyakhnovich, Deputy Minister of Transport and Communications of the Republic of Belarus

Igor Kabashkin, President of the Latvian Transport Development and Education Association, emphasized that, it is important that, when developing the logistics industry, the state should pursue its own path, while adapting the experience of foreign colleagues with a view to local specifics. It is also necessary to take into consideration regionalisation and globalisation at the same time, i.e. implement the principle “Think globally, act locally”. The speaker called to work with big data and to do forecasting.

Pavel Bozhanov, Deputy Director General of BelNIIT Transtechnika RUE, delivered a report on formation of the national idea in development of multimodal transportations. He noted that globalisation imposes more stringent requirements to the speed and quality of cargo delivery. The speaker emphasized that development of international transport corridors is a topical issue – as it is one of the main directions of development of the national logistics.
Aleksandr Skachkovsky, Head of Logistics Department of Beltamozhservice Republican Unitary Enterprise, described the company infrastructure. Today there are 6 transport and logistics centres of Beltamozhservice in the territory of Belarus. Promising is the project of Kamenny Log service area near the Lithuanian border. At the end of his address the speaker pointed out the importance of a uniform information field.

The difference between mixed and multimodal transportation was explained by Sergey Bogranovich, Deputy Director General of KraftTrans. He told about key areas of the company’s work, including Deep sea, Short sea, Far Eastern Transit and railway container transportations from China. KraftTrans is also engaged in non-container transportations.

This was followed by speeches of representatives of transport and logistics companies and educational institutions of the Republic who elucidated topical issues of development of the logistical system and transit potential of the Republic of Belarus, the potential of the Belarusian Railways in the development of the national logistical system, prospects of Belintertrans – Transport and Logistics Centre (BTLC) State Enterprise in the market of container transportations, use of the transit potential of the Republic of Belarus for organisation of container transportations in communication China-Europe-China, formation of up-to-date supply chains, experience of work and operation of logistical centres, logistical interaction between Belarus and Tajikistan.
The event was organised by Association of International Forwarders and Logistics “BAME” and the Ministry of Transport and Communications of the Republic of Belarus.

The seminar was moderated by Yuri Dubina, Head of Transport and Logistics Development Division of the Ministry of Transport and Communications. Victor Kez, Director of Business-Register Limited Liability Company (Lithuania) demonstrated web-services that enable reduction of risks and losses associated with organisation of international cargo transportations.

Victoria Dashkevich, Senior Specialist of TransEU Company, told about integration of Belarusian transport companies into the international system. She observed growth of the number of offers from Belarusian companies and pointed out that they are oriented to the international market. By means of services supplied by TransEU, Belarusians search for new partners and analyse the market.

Vasily Kopytko, Director of Modern Logistics Systems Company showed capabilities of an electronic platform as a tool of interaction between cargo owners and road transport carriers. According to him, 80% of cargoes in the base of their company are updated every day – carriers are found so quickly.

Upon that he emphasized that it is not only the speed of cargo transportation that is important, but also the speed of business processes. This is also positively affected by the electronic exchange. Another its advantage is a huge base of contacts and a flexible system of filters for search of a cargo or a carrier and also the help in document flow optimisation.
Nikolay Verkhovets, Deputy Director General of Association of International Road Carriers “BAMAP”, directed conduct of the conference. Participants discussed main issues and limitations in the areas of road and railway cargo transportations, both on the scale of Belarus and at the level of the Eurasian Economic Union.

Aleksandr Shishko, Deputy Minister of Transport and Communications of the Republic of Belarus, was the first to take the floor. Aleksandr Shishko noted that he “would like to thank road carriers for their successful work despite difficult conditions that exist in the market of international transportations and for that they maintain the transport service export indicator. This speaks to professionalism of Belarusian carriers that were able to change their approaches and find those markets that are advantageous for the state and the business”.

Among foreign participants of the conference there were Sergey Negrey, Deputy Director of Transport and Infrastructure Department of the Eurasian Economic Commission, Konstantin Burkov, Deputy Director of Diesel Locomotives Sales Direction of Sinara – Transport Machines Joint-Stock Company (Russia), Orozbeck Shatmanov, Director of the Transport and Communication Institute of N. Isanov Kyrgyz State University of Construction, Transport and Architecture, Edvinas Kaminskas, Deputy Head of the Representative Office of Lithuanian Railway Joint-Stock Company in the Republic of Belarus.

The conference was attended on the Belarusian part by Aleksandr Yevsiuk, First Deputy Head of Cargo Work Service and Foreign Economic Activity of Belarusian Railway State Union, Aleksandr Soloshchev, Director General of BAMAP Association, Maxim Krezhentsev, Director of Astra-Transport For-

Participants told about recent achievements in simplification of cargo transportations within the European Economic Union, measures aimed at improvement of transit attractiveness of the Republic of Belarus and efficiency of international road transportations within the European Economic Union, current state of the railway transport in Belarus, prospects for development of cargo transportations on the Lithuanian railways, challenges and prospects for development of international multimodal transportations, service quality management in the logistic chain, current trends in development of road transport in the Kyrgyz Republic, actual solutions in transport support of the export-oriented commodity distribution network, challenges associated with implementation of international road transportations of consolidated cargoes, a range of problems of international road transportations in the Republic of Belarus, work of a transport company in conditions of the global crisis, up-to-date solutions of Russian manufacturers in renovation of the railway infrastructure in the Republic of Belarus.
Sergey Dubina, Head of Road and Municipal Passenger Transport Division of the Ministry of Transport and Communications of the Republic of Belarus, thanked the speakers and noted that following the results of the conference, recommendations would be issued based on criticisms and suggestions expressed during this event.


The seminar was organised by Belarusian Union of Transport Workers Republican Public Association, Minsktrans Municipal Unitary Enterprise and by Regional Representative Office of Friedrich Ebert Foundation in Ukraine.

Among the seminar participants there were representatives of public authorities and institutions, transport and designing organisations, industry-specific educational institutions, public organisations and mass media.

Seminar objectives: improve awareness of the sustainable development principles and ways of “greening” the municipal (regional) transport; discuss the current state and prospects for development of tram systems in the Belarusian cities; inform the seminar participants about European tendencies in formation of integrated systems of the rail transport and the German experience in development of the tram service; define the most topical issues requiring combined efforts of all parties concerned for the purpose of preparation of a package of proposals aimed at improvement of the state policy in the field of public transport and integrated mobility.

The seminar was moderated by Valeriy Borodenya, Chairman of the Management Board of Belarusian Union of Transport Workers RPA and Deputy of the House of Representatives of the National Assembly of the Republic of Belarus, and by Andrey Vargasov, Director of Tramway Depot Branch of Minsktrans MUE.

The opening address was delivered by one of speakers at the seminar – Vladimir Sosnovskiy, Member of...
the Management Board of Belarusian Union of Transport Workers RPA.

**Vasiliy Pavliuchkov**, Director of Vitebsk Tramway and Trolleybus Administration Unitary Municipal Transport Enterprise, began his speech from an excursion to the history of tram in the Belarusian cities, and then told about current situation of this mode of transport in Belarus.

**Hans Werner Franz**, counselor to the Executive Director of the Transport Union of the Federal Lands of Berlin-Brandenburg (VBB), ex-president of the European Metropolitan Transport Association (EMTA), spoke at the seminar twice. His first speech dwelled on global trends and tendencies in the integrated development of the rail transport. Then **Hans Werner Franz** told about stages and sequence of tram modernization, taking the Federal Lands of Berlin-Brandenburg as an example.

**Vladimir Prishchepov**, Head of the Road Network and Transport Department of Minskgrado Unitary Enterprise and the expert of Belarusian Union of Transport Workers RPA, presented the general plan and integrated traffic diagram of Minsk and then pointed out priorities of the transport development, including for the rail transport. **Pavel Astapenia**, Head of ETS-Consult Limited Liability Company and the expert of Belarusian Union of Transport Workers RPA, delivered a report on topic: Reasonable Approaches to Handling Transport Challenges: Let’s Learn from the Mistakes of Others. His speech was based on the analysis of the Kaliningrad tramway depot experience.

**Vladimir Sosnovskiy** delivered a report on organizational and legal prerequisites for sustainable work of the tram system. At the end of the seminar **Vladimir Sosnovskiy** summarized its work and expressed gratitude to all its participants.
October 6, 2016

Seminar on Issues of Ensuring Safe Road Traffic and Transport Operation

The seminar was moderated by Pavel Bozhanov, Deputy Director General of BelNIIT Transtechnika RUE. Sergey Semashko, Head of Technical Policy Division of the Ministry of Transport and Communication of the Republic of Belarus, addressed his opening speech to participants of the seminar.

Alexey Sitkevich, Head of Safe Transport Activity Department of BelNIIT Transtechnika RUE, gave general characterisation of the situation in ensuring safe road traffic in Belarus. The speaker noted the importance of improved coordination between agencies and organisations, including scientific ones. According to him, there were more than 60 thousand road traffic accidents in the Republic in the recent 10 years. The human factor remains to be the main cause of road traffic accidents. The speaker also dwelled on issues of the safety of railway, water and air transport.

Nikolay Zayko, Chief State Inspector of the Department for Supervision of Safety during Transportation of Dangerous Goods at the Industrial Safety Supervision Authority (Gospromnadzor), told about ensuring safety during transportation of dangerous goods. In his opinion, a sufficient legal framework has been formed in Belarus today. The speaker noted that transportation of danger-
ous goods currently does not require a licence, 4 administra-tive procedures are applied instead.

Nikolay Ulashchik, Deputy Chief Road Inspector for Rail Traffic Safety, dwelled on the issues of improvement of the worked aimed at ensuring rail traffic safety on the Belarusian railways. He presented regulations applicable in this area. The speaker classified types of rail traffic safety violations and described the internal investigation procedure.

Aleksandr Apet, Deputy Head of the State Inspectorate of Flight Safety and Aviation Safety of the Aviation Department of the Ministry of Transport, told about the current situation with ensuring safety in the field of civil aviation. He reminded that the Air Code of the Republic of Belarus remains to be the principal regulation in the field of civil aviation. According to him, air safety is formed of the flight safety and aviation safety. Aleksandr Apet characterised the general flight safety situation in 2015 and also told about causes of aviation incidents in recent years.

Stanislav Solovey, Senior Inspector for Special Assignments of the Department of State Automobile Inspectorate of the Ministry of Interior of the Republic of Belarus, dwelled in detail on categories of road traffic accidents. He cited the statistics of death toll for the last 10 years. Dynamics is positive: today this figure is comparable to that of the 1950-60ies, although the number of vehicles increased in several times. According to the speaker, concerted work of all concerned public authorities and organisations contributed to the road accident reduction. Road safety education of children and youth has also brought its results.

Vladimir Leshnevsky, Chief Engineer of Information Technology Department of Belarusian Road Engineering and Technical Centre (Beldorcentre) Republican Unitary Enterprise), delivered a report entitled Sites of Concentration of Road Traffic Accidents on Public Roads. Sites where road traffic accidents are more probable than on other sites are identified based on the statistics analysis. Later on officers take measures to reduce the accident rate, eliminate specific causes of road traffic accidents on a given site. The speaker told that all sites of concentration are traditionally divided into diminishing (where the number of accidents is decreasing), stable and progressive. A classification by the hazard level is also available.

Up-to-date aspects of ensuring safety of the transport activity and main malfunctions detected during state vehicle inspection were revealed in the course of the seminar. Participants were informed of the control activity conducted by the Transport Inspectorate in the field of road transportations. Issues of using information technologies and teaching programmes of the International Road Transport Union aimed at improvement of the training process for motor vehicle drivers were addressed.
Conference “Innovation Transport-and-Infrastructure Technologies SkyWay”

The event was organised by BelTRANSNET Limited Liability Company, customer of architectural design projects based on the SkyWay technology. Anton Sobor, Head of Minsk Representative Office of Sky Way Invest Group, as the conference host.

Alexey Murashko, Managing Director of BelTRANSNET LLC and Head of Mogilev Representative Office of Sky Way Invest Group, was the first to present his report. Alexey Murashko shared the history of creation of the Sky Way project, difficulties that accompanied its implementation, told about work of EcoTechnoPark in Maryina Gorka and also paid attention to recent achievements of the company.

Then Igor Cherny, Head of BelTRANSNET LLC, spoke and expressed his certainty that the SkyWay project would be repaid in 5 years at the most. Then address project implementation stages were examined in detail. The report also announced readiness of one of draft Sky Way projects – for 400 metres in Mogilev. Igor Cherny told about openness to new ideas and suggestions and invited the conference participants to become partners in initialisation of BelTRANSNET educational centres in Belarus.
Armand Murnieks, Director of Global Transnet UK, told about the project advantages as compared to the competitors’ solutions, and, together with Igor Cherny set forth the requirements necessary for successful implementation of the company’s idea.

Alexey Taranets, Director of Ukrtransnet Limited Liability Company, in his speech emphasized that the SkyWay project must be rapidly developed.

At the end of conference Alexey Murashko asked the audience to take part in a written questionnaire, while Anton Sobor thanked the speakers for their factful reports.

Event of Presentation of the Potential of the East Brandenburg Region (Germany)

The event was organised by the Representative Office of German Economy in the Republic of Belarus. The speakers revealed main advantages of investing into the East Brandenburg Region.

The presentation was conducted by Vladimir Augustinski, the Head of the Representative Office of German Economy in the Republic of Belarus, Carmen-Sibille Rese and Irina Kania, project managers of Investor Center Ostbrandenburg GmbH, and Tadeusz Klimczyk, Key Account Manager of PCC Intermodal S.A.

Vladimir Augustinski as the presentation moderator welcomed the audience and expressed an opinion that a team of speakers would succeed in presenting the region in the context of joint development of Belarus and Germany in the field of transport and logistics.

Carmen-Sibille Rese and Irina Kania helped to form the first impression about the East Brandenburg Region. Specialists told about infrastructure of the region, gave detailed information about projects that had already been
implemented and about positions that still provide an opportunity for cooperation and investments. Then Tadeusz Klimczyk took the floor. He presented opportunities available to PCC International S. A. in the field of international intermodal transportations and logistics.

Transnet Logistik GmbH was cited as an example of successful Belarusian-German cooperation in East Brandenburg. Alena Leonchik spoke on behalf of the company. She told about preferences received by this transport and logistics company.
The stand of the Ministry of Transport and Communications of the Republic of Belarus occupied the central position in the exhibition. The Ministry of Transport and Communications of the Republic of Belarus is a nationwide body of state administration. At the stand, one had an opportunity to learn about the logistical infrastructure of the Republic of Belarus. Thus, 20 logistical centres operate in the territory of the country today, and 4 are expected to be commissioned in 2016.

At the stand, one had an opportunity to get more detailed information about activity of a transport and logistical centre of National Airport “Minsk” Republican Unitary Enterprise. It renders a wide range of services, including transport and forwarding services, customs clearance, cargo handling, temporary storage warehouse and customs warehouse services. The logistical centre makes use of all types of transport and for this reason multimodal transportations are one of its key areas of activity.

Belarusian Railways SO traditionally takes part in the exhibition. Representatives of Belarusian Railways told that today, in the age of information technologies, a special emphasis is made on the electronic document flow. It has already been achieved in Belarus that any document, whether a carriage document, or a technological one, or an accompanying one, is represented in the electronic form. Digital signatures are used. This system is also introduced into international transportations.

Newly-developed products include a real-time demonstration of the Electronic Transportation system.
Vladimir Morozov, CEO of Belarusian Railway, observed in his interview to journalists that “under current conditions, it is very important to offer a service rich of innovative elements. Today we speak about application of the electronic transportation”.

This system comprises a complex of IT solutions in the areas of automation of cargo and commercial activity, real-time management of railway cargo transportation processes via Internet, organisation of customer servicing according to one-stop-shop principle.

The electronic transportation is the key IT tool in the cargo activity economy of the Belarusian arterial road. Today railway transport companies of the country, as well as all major customers of Belarusian Railway, carry out uninterrupted round-the-clock operation through this information system. In the short term, thanks to the Electronic Transportation system, it is planned to transfer the whole internal domestic market of railway cargo transportation services into the form of real-time interactive process.

The stand also featured an innovation solution – automated information system for control of the cargo safety en route. Belarusian Railway, in cooperation with a Belarusian company, is currently working on creation of this system.

BELINTERTRANS – Transport and Logistics Centre of Belarusian Railway (BTLC State Enterprise) is the official forwarder of Belarusian Railway. Transportations China-Europe-China are one of key areas of the company’s activity today. In the early October a train from Lanzhou (China) arrived to Koliadichi (Belarus), having passed the distance in 10 days. The route passed, in particular, through the territory of Mongolia and Kazakhstan. The company specialists hope that soon the train would start running on a regular basis.

However, BTLC tries to grow in other directions as well. The company not only delivers foreign cargoes into Belarus, but also brings them right to the customer’s doors. The company pays great attention to the service improvement.

Association of International Road Carriers “BA-MAP” is engaged in development of road transportations in the Republic of Belarus, organisation of professional training and retraining for specialists and driving, rendering assistance to the association members in preparation of documents for receiving visas, conduct of scientific research in the field of international road transportations, development of recommendations on the rules governing road transportations.
There was an opportunity to receive consultations and explanations on various aspects of road cargo transportations, but specialists of the association gave special attention to the issues related to the national road toll collection system BelToll.

**Association of International Forwarders and Logistics “BAME”** unites 102 organisations. It represents and protects interests of its members in the Belarusian market and also coordinates their efforts for business activity expansion.

Specialists of the companies within the professional association got an opportunity to provide consultations, conduct negotiations with customers and place advertising at the association’s ground. This opportunity was given for the first time. In the days of exhibition Nikolay Gorbel, Chairman of the Association, Elena Ilyina, Director General of the Association, and Vladimir Kanunnikov, Director of BAME-Ekspeditor Centre for advanced training of executive officers and specialists, were present at the association’s stand for communication.

Belarus, although they are also interested in the search of new partners.

Representatives of Latvian Railway emphasized it is very important to maintain the existing volumes of cooperation with the Belarusian part in the current economic situation. Today the priority is given to the work related to cargo flow transportation from China to Europe. Thus, the first train from China to Riga is scheduled as early as on November 5. Various route variants are contemplated, and one of them passes through the Belarusian territory.

The final choice has not been made yet. Latvian Railways is ready to discuss tariffs with Belarusian counterparts. According to the company representatives, “what counts most is the mutual willingness to meet each other halfway”.

Representatives of Klaipeda port have participated in the exhibition from its very beginning, therefore this year they celebrate a kind of a jubilee – 10 years of exposition at the Belarusian Transport Week. Lithuanian specialists point out that they are interested in cooperation, because Belarusian companies provide a great portion of orders.

The National Stand of Latvia was represented by companies from various sectors: four ports – Riga, Ventspils, Liepaja, Mersrags, and also by Latvian Railway and private transport companies. Representatives of port administrations and respective free economic areas were present at the stand for communication. Specialists observed that Latvian companies are engaged in active cooperation with

12 port, stevedore and forwarding companies were represented at the stand.

One of the companies is VPA Logistics dealing in the door-to-door logistics. The company offers services both in cargo transportation and in cargo storage. The company has a terminal of its own. Refrigerators are used for the cargoes requiring a certain temperature. VPA Logistics also works with Belarusian customers,
and delivery of containers from China is the most popular.

Another company is Baltic Shipping forwarders. The company is more specialised in general cargoes. It was noted at the stand that there are many shipments of containers with imported cargoes. The Belarusian part is also interested in delivery of part cargoes. Representative offices of Baltic Shipping are available not only in Klaipeda, but also in Kaliningrad, Saint-Petersburg, Latvia and Belarus.

Lithuanian Railway participates in the exhibition every year. According to Stasis Dailidika, it is a great opportunity to meet new partners and communicate with old ones, because all specialists concert meet at one place. Stasis Gudvalis, Deputy Director General, added that new agreements with Belarusian Railway are planned to be signed.

The way from Minsk to Vilnius is expected to become even shorter. Electrification is currently underway on the section from the border to Vilnius on the Lithuanian side and on the section from the border to Molodechno on the Belarusian side. Thus, next spring it will be possible to get to the Lithuanian capital by electric train in 2 hours at the most.

The result of cooperation between Lithuanian and Belarusian Railways in the field of border crossing should be noted separately. Thus, an airport-like system is available to passengers – customs control before boarding and way without a stop at the border itself. Customs procedures for trains with containerized cargoes were successfully shortened to half an hour - this quick operation is unprecedented in the world. Uncontainerized cargoes cross the border in 3 hours at the most. To a large extent, this is achieved because documents are processed at the customs in 2 hours before arrival of the train.

The stand of Trade and Investment Support Department of the Embassy of the Republic of Poland in Minsk was represented by several companies.

One of them is AAR dealing in international transportations. Its routes cover almost the whole continent and pass through the territory of the European Union, CIS, Turkey. The main area of specialisation is balanced issue loads. In addition, the company is also engaged in transportation of assorted materials. AAR has been operating in the market for quite a long time–
the company will celebrate its ninth birthday soon. Its representative offices are present in various countries, including Germany and Russia. Two representative offices are available in the territory of Belarus.

Another company – TRASKO – is dealing with general contracting works. Representative offices of the company are present in Russia, Ukraine and Belarus. The company builds facilities of any complexity all over the Europe. Buildings constructed by this firm are already available in Belarus: plant BLACK RED WHITE – AN-REX and production-and-warehouse premises of PROFILVOX in Brest, E-City shopping and leisure centre in Zhodino.

**Strunyye Technologii Closed Joint-Stock Company** is the engineering company that developed the SkyWay elevated transport system, in which the movement is organized by means of suspended prestressed rail-strings stretched between supporting structures.

**Anatoliy Yunitsky**, Director General and General Designer of the company, noted that according to forecasts the future system capacity would be 50 000 persons/hour – the same figure as for the underground railway. At the same time the new transport will be safe: there are no crossroads, pedestrians, animals on the way.

SkyWay are powered by electricity and therefore will not damage the environment. Models are expected to be low-consumption. For example, if energy consumption of a fourteen-place yunibus is converted into fuel, the result is only 2.7 l per 100 km. Test sections have already been built in Maryina Gorka.

It is interesting that the project was financed through crowd-funding – 35 000 investors from 82 countries made a financial contribution into its creation.

Polish company **TARGOR-TRUCK** has been operating in the forwarding and transport market since 1970ies. Major transportation directions are Russia, Lithuania, Latvia, Estonia, Belarus, Czech Republic, Slovakia, Slovenia, Austria, Hungary, Italy, Germany, Spain and France. The company actually has routes all over the Europe.

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**Plaske JSC** is a general freight forwarding agent and ship agent operating in the transport service market for more than 17 years. It is represented by a group of companies with offices in Ukraine, Russia, Bulgaria and Switzerland. The organisation has direct contracts and representative offices that enable rendering services in almost all major ports of the Black Sea region.

The company representatives point out that the Belarusian part may be interested in the intermodal **Viking** project, because the main overland route of the train passes through the Belarusian territory. The organisation
itself is interested in Belarus as a new extensive customer base: many manufacturing companies of the country may potentially use the Plaske’s services.

Transmashholding Close Joint-Stock Company specialists believe that their main task is to provide partners and customers with up-to-date high-performance rolling stock. The holding dates back from 2002 and unites Russian enterprises dealing with manufacturing of diesel and electric locomotives, passenger carriages and freight cars, subway cars, trams, diesel engines and other machinery for railroad and municipal transport systems.

At this year’s exhibition Transmashholding CJSC specialists specifically emphasized the passenger electric locomotive manufactured by Novocherkassk Electric Locomotive Plant.

Particular attention is deserved by new generation subway cars manufactured by Metrowagonmash Open Joint-Stock Company in the city of Mytischi. Cars are driven by asynchronous tractive machine drive, which, having the lesser weight, has increased capacity as compared to previous engine models. Its use helps to achieve energy saving up to 35 % and reduces operation expenses by 40 %. Furthermore, cars are equipped with information display, automonitoring system, have a pass-through between then and an extended driver’s cabin.

Transmashholding CJSC is included into the roll of honour of regular exponents of the Transport and Logistics exhibition.

Dnieper-Bug Water-Way Republican Unitary Operating and Construction Enterprise took part in the exhibition. Director General Nikolay Kotetskiy noted: “We represent interest of international waterway E-40 that ultimately will connect the Baltic and Black seas by means of the Dnieper–Bug Canal, the Pripyat and the Vistula rivers and their tributaries. This project is working according to the programme of crossborder cooperation between three countries: Belarus, Ukraine and Poland. From 2013 to 2015 the project commission was formed and the feasibility study of the reconstruction of this waterway was conducted. And today we already have results of this work, we had two years to appreciate prospects for development, we have analysed cargo flows that are attracted to waterways of three states. Long-term transport communication will enable development of waterways only, but also adjacent infrastructure by means of creation of multimodal ports.

Minsk Carriage Repair Plant Open Joint-Stock Company is engaged in repairs of a wide line of cars: compartment car, open-plan cars, special purpose cars, dining cars and luggage cars. The company also carries out repairs of special self-propelled stock, repairs and formation of wheelpairs. Aleksandr Tumilovich, Head of the company's Marketing Department, told that a rather innovative product – wheelpairs – has been developed recently.

Minsk Carriage Repair Plant renders almost all types of car repairs: roundhouse servicing, first containment
overhaul, second containment overhaul, overhaul reconditioning with complete rehabilitation of the bearing capacity of the car body, underframe and trucks.

The company has recently mastered car manufacturing based on Tver car sets. After this set is equipped with domestic components, a new car is received with service life of 28 years.

Mogilev Carriage Construction Plant Closed Joint-Stock Company was founded in 2005. The company manufactures railway rolling stock (hopper cars, general-purpose gondola cars, drop end cars, etc.) for markets of Belarus and the CIS countries. Mogilev Carriage Construction Plant works in close cooperation with Belarusian Railway. The carrier has recently bought on lease 100 general-purpose gondola cars of 12-9763 from the plant.

Models of cars, drop end cars and wheeled trucks manufactured by the company were exhibited at the stand. Of course, there were new products. Mogilev Carriage Construction Plant showed a new covered general-purpose car with cubic capacity of 176 m³ to the exhibition visitors.

The company participates in exhibitions on a regular basis. Attention is focused on promotion of its own products and search of new product markets.

Gomel Carriage Construction Plant Closed Joint-Stock Company is one of the oldest industrial enterprises in Belarus, but carriage manufacturing was started only in the 2000ies. Today Gomel Carriage Construction Plant CJSC deals in the area of making new cars, repair, re-equipment of old passenger and special purpose cars and providing them with additional equipment, and also spare parts manufacturing. Products of Gomel Carriage Construction Plant CJSC meets all requirements of the international standards.

TransContainer Public Joint-Stock Company is a major Russian container operator affiliated with United Transport and Logistics Company JSC. This year TransContainer PJSC celebrates its 10th anniversary. By this time the company operates 45 container terminals in Russia, 19 terminals in Kazakhstan and the Dobra terminal on the Ukrainian-Slovak border. Moreover, the company owns a specialised rolling stock which the largest in Russia, CIS and Baltic countries.

TransContainer PJSC interests of the company were represented at the exhibition by officers of the Belarusian representative office of TransContainer headed by Director Yuri Kapustin.

Volvo Group BLR showed at the exhibition two trucks: Volvo FH and Renault T. Both of them are in demand in the international market.

Remarkable features of Volvo FH include a 460 horsepower engine, mechanical gearbox with 1-shift automatic transmission, maximum tanks that are asked for by our carriers, fuel efficiency software package, etc.
Transport Joint-Stock Insurance Company (TASK) is among the top three insurance companies in Belarus. TASK Closed Joint-Stock Insurance Company provides vehicle owners with compulsory third party liability insurance and sells the Belarusian Green Card certificate.

Specialists of TASK CJSC consulted customers, including on new and updated forms of insurance services: voluntary trip cancellation expense insurance and voluntary accident and disease insurance.

The services rendered by the company were represented at the stand by Ekaterina Sivolobova, Deputy Head of Property Risk Department of TASK CJSC, and other specialists.

Interests of the Russian Maritime Registry of Shipping at the exhibition were represented by Valeriy Stekhnovich, director of the affiliated company in Belarus.

It was noted that activity of the Russian Maritime Registry of Shipping in Belarus includes technical surveying of the manufacture of materials and products for navigation and shipbuilding, and also laboratory accreditation and certification of general purpose industrial products.

Company’s customers in Belarus are Belaruskali Open Joint-Stock Company, Grodno Azot Open Joint-Stock Company, Osipovichi Carriage Works Joint Venture Closed Joint-Stock Company, Polotsk-Steklovolokno Open Joint-Stock Company, Belarusian Railway State Union, Belarusian State Transport University, etc.

Valeriy Stekhnovich pointed out that future task include, in the first turn, development services of product certification, as well as providing an opportunity for manufacture of foreign components for shipbuilding in Belarus.

M&M Militzer & Munch Joint Limited Liability Company is a logistics company dealing with cargo transportations. The company was established in the German town of Hof in 1880.

Today M&M Militzer & Munch AG has more than 130 branches and affiliated companies with 2 300 employees situated in 36 companies of the world. M&M’s headquarters is situated in St. Gallen, Switzerland.

In 1992, a branch of M&M Militzer & Munch was established in Belarus for more efficient work in the markets of transport and forwarding services of the CIS and Baltic countries. The purpose was to develop cargo
flows in the direction of the CIS and Baltic countries and to work out general principles of interaction with transport companies in these countries.

The company's top priority is attention to its partners and careful handling of their cargoes. M&M renders a wide range of services in the area of international cargo transportations by all modes of transport.

ARIS company has been rendering services to major motor carriers and forwarders for more than 20 years. The company is specialised in servicing heavy-load motor transport.

ARIS petrol station network is intended to provide the customer's motor vehicles with diesel fuel within a non-cash payment system using ARIS plastic cards in the territory of 28 European and Asian countries. ARIS has its own petrol stations united into a preferential network in the territory of Russia and Eastern Europe.

The company's stand featured ARIS fuel cards that are not only the means of payment for fuel in the extensive network of petrol stations in Europe and Asia, but also open a wide range of additional opportunities and solutions for the motor transport business.

STM Limited Liability Company is a major Russian vendor in the field of foreign economic activity and railway transportations. TamozhProjectSoft is the official STM dealer in the Republic of Belarus. New software from STM LLC was presented by Dmitriy Starovoitov, Deputy Director of TamozhProjectSoft Limited Liability Company.

“Our company has participated in the exhibition every year. Our principal exhibit here is our software solutions for calculation of the railway fare, calculation of distances, routes, for car monitoring. In addition, we provide the VED-Infor (Foreign Economic Activity Info) reference book for work with all foreign economic activity regulatory framework of the CIS countries, including Belarus, Russia and Kazakhstan. This year our stand also features the Rail-Route North. This program provides calculation of distances for Europe. In future it will include China and Iran. For forwarders using the railway, it is a very good help in their work.

Belkommunmash Holding Management Company OJSC is a major industrial enterprise of the Republic of Belarus in the field of production and overhaul of the municipal electric transport stock.

Foreign specialists highly appreciated a recent debut demonstration of Belkommunmash OJSC products at InnoTrans-2016 exhibition in Berlin, where Belarusian machine-builders presented a latter-day innovative solution. According to expert opinions, the electric bus
of E433 Vitovt Max Electro model is impressing due to its recognisable design and maximum electrical safety ensured to passengers. The electric bus is a new passenger vehicle combining advantages of the trolleybus and bus. It is notable for enhanced comfort and convenience of travel for all passenger categories, including persons with reduced mobility. Exposition of Belkommunmash and its new generation electric bus enjoyed well-deserved attention on the part of the printed media and specialists.

Belarusian Transport Week-2016 finished its work!
See you at Belarusian Transport Week-2017!
FIGURES AND FACTS OF THE BELARUSIAN TRANSPORT WEEK

Exhibition

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Business Programme

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<td>International coordination and cooperation agreements</td>
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Geography of Participants

Belarus
Russia
Ukraine
Kyrgyzstan
Lithuania
Latvia
Poland
Germany
Austria
France
Greece
Sweden
China